

CONNECTING virtually



ADM Investor
Services, Inc.

Our 2022 ADM Investor Services annual broker conference is a series of 4 dynamic and interactive VIRTUAL sessions, each designed to help you succeed in the new year.

- JANUARY 26** **ADMIS TOWN HALL MEETING**
Led by Simta Gupta, Tom Kadlec, Matt King, Kurt Johnson and John Walls

- FEBRUARY 16** **GLOBAL ECONOMIC PERSPECTIVE ON THE FUTURES MARKETS**
Keynote Speaker - Erik Norland

- MARCH 16** **GLOBAL AGRICULTURAL MARKET OUTLOOK**
Keynote Speaker - Dan Basse

- APRIL 13** **MARKETS TO WATCH FOR THE REST OF 2022**
Keynote Speaker - David Hightower

Virtual conference sponsored by



**CLICK HERE TO REGISTER
FOR ANY OF THE 4 SESSIONS**

All meetings will be held on WebEx from 3:15 – 4:00 pm Central

SESSION 1

ADMIS TOWN HALL MEETING

WEDNESDAY, JANUARY 26 | 3:15 – 4 PM CT

Join ADM Investor Services at a Town Hall meeting and learn about important new developments at our firm, in the futures industry, and for growing your business.

3:15 – 3:25 | CONFERENCE WELCOME

THE 5 THINGS ALL SUCCESSFUL INTRODUCING BROKERS DO

Kurt Johnson; VP Business Development, ADMIS

Do you wonder how the most successful Introducing Brokers run their businesses? Although there are a wide variety of strategies that make each one unique, Kurt will share the 5 business practices that they all have in common.

3:25 – 3:30 | ADMIS CUSTOMER SERVICE CENTER

Simta Gupta; VP Operations, ADMIS

Are you getting the most out of ADMIS' back office services? Hear a brief overview of the tools and services designed to help you be efficient and accurate, and the easiest ways to access them.

3:30 – 3:40 | NEXUS INFORMATION PORTAL

John Walls; SVP & CIO, ADMIS

Matt King; VP Trading Services, ADMIS

Nexus is ADMIS' powerful portal for secure information and communication. John and Matt will share an overview of its features, the plans for changes in the new year, and key learnings from our recent Nexus Satisfaction Survey.

3:40 – 3:55 | ADMIS AND THE FUTURES INDUSTRY IN 2022

Tom Kadlec; President, ADMIS

Join Tom for a candid look inside ADM Investor Services, and learn more about our priorities for growth and change in the year ahead. He will also share his outlook on the futures industry in general and the challenges and opportunities that lay ahead.

3:55 | Q & A BEGINS

ADMIS leaders will welcome your questions.

This session will be recorded. If you are not able to join us for the live session, the recording will be available a few days later.



KURT JOHNSON

VP Business Development, ADM Investor Services

Kurt Johnson joined ADMIS in 2002 and leads the Sales & Marketing and Research departments at ADMIS. His team oversees all business development for the firm, the onboarding of new IBs, and the management of existing IB relationships. He also serves as President of Archer Financial Services.

Kurt began his career in the futures industry in 1986 and later founded and became President of Sinclair Futures in Sacramento, California. Kurt currently serves on the IB Advisory Committee for the NFA.



SIMTA GUPTA

VP Operations, ADM Investor Services

Simta Gupta joined ADMIS in June 2019. She is responsible for oversight, direction and coordination of ADMIS Operations and back office processing teams. Simta launched the first D&I committee at ADMIS in late 2019 and is a member of the ADM North America Diversity and Inclusion Committee.

Prior to joining ADMIS, Simta was at BP Oil Americas where she held various leadership roles for over 12 years, most recently as Commodity Risk Senior Director. Previously, Simta held positions at Deutsche Bank and Credit Suisse First Boston in London, United Kingdom. She holds a bachelor's degree in mathematics and computer science from King's College in London. Simta currently serves as a board member for Women in Listed Derivatives (WILD).



MATT KING

VP Trading Services, ADM Investor Services

Matt King joined ADMIS in May 1992 as a phone clerk on the CBOT trading floor. He managed the ADMIS trading floor staff from 1995 to 2010, and then transferred to the office to oversee the Trading and Support Desk operations. Today, Matt is responsible for the oversight and coordination of trading desk services, trading applications, and our Nexus portal site.

Matt graduated from University of Illinois-Urbana Champaign in 1992 with a BS degree in Agricultural Economics.



JOHN WALLS

Senior VP and Chief Information Officer, ADM Investor Services

John Walls started at ADMIS in July 2008. From Aug 2013 to March 2017, John was also VP IT Operations, IT Solutions and Interim CIO at Archer Daniels Midland Co.

Prior to that, John was Executive Vice President and CIO at Iowa Grain from 1992 to 2008. He started in the futures industry in 1987 as Back Office Manager at LIT America.



TOM KADLEC

President, ADM Investor Services

Tom Kadlec joined ADMIS in 1990 as controller and in 1998 was named chief financial officer. In 2007 he became senior vice president and in March 2010 assumed the role of President of ADMIS. Throughout his career he has engaged with brokers and customers on a variety of levels and enjoys the dialogue and relationships, as well as the opportunity to successfully work through challenges together.

Tom is a Board Member of the Futures Industry Association and National Futures Association, a member of the CME Group Clearing House Committee, and a member of the CFTC Agricultural Advisory Committee.

SESSION 2

A GLOBAL ECONOMIC PERSPECTIVE ON THE FUTURES MARKETS

WEDNESDAY, FEBRUARY 16 | 3:15 – 4 PM CT

Join ADM Investor Services at the second of our four virtual sessions. You will hear an engaging global market outlook from renown economist Erik Norland, as well as a brief update on the ADMIS Compliance services that are available to you.

3:15 – 3:20 | WELCOME AND COMPLIANCE SUPPORT REVIEW

Cheryl Fitzpatrick; Deputy Chief Compliance Officer, ADMIS

Cheryl will welcome you to the second session of our 2022 Broker Meeting, and share a brief overview of the services and support available to you in the ADMIS Compliance Department.

3:20 – 3:25 | CME GROUP WELCOME

Barbara Schmidt-Bailey; Director Client Development & Sales, CME Group

Our CME Group liaison will briefly share information on the many resources available to you at CME Group.

3:25 – 3:50 | GLOBAL ECONOMIC PERSPECTIVE ON THE FUTURES MARKETS

Erik Norland; Executive Director & Senior Economist, CME Group

Always one of the most popular speakers at our annual Broker Meeting, Erik will share his tremendous expertise and macro-economic market outlook with clarity, humor and actionable take-away strategies. Join him for this engaging global outlook on the 2022 markets.

3:50 | Q & A BEGINS

Erik will welcome your questions after his market outlook presentation.

This session will be recorded. If you are not able to join us for the live session, the recording will be available a few days later.



CHERYL FITZPATRICK

Deputy Chief Compliance Officer, ADM Investor Services

Cheryl Fitzpatrick joined ADMIS in March 2021 to assist our CCO Greg Hostetler in managing all aspects of the Compliance Department.

Cheryl most recently served as Principal Legal & Compliance Consultant of Futures Compliance, Inc. She holds a bachelor's degree in Journalism from Southern Illinois University, and a Juris Doctorate degree from IIT Chicago-Kent College of Law.



BARBARA SCHMIDT-BAILEY

Director of Client Development & Sales, CME Group

Barbara Schmidt-Bailey is Director of Client Development & Sales for the CME Group, a position she has been in since 2001 when she joined the CBOT. She works with clearing FCM's and the IB community, serving on the NIBA Executive Board for over 10 years. She has held volunteer roles on CME Group's Employee Network Groups, serving as President of "WIN" (Women's Initiative Network) & "SEED" (Sustain and Enhance our Environmental Direction).

Barbara is a graduate of the University of Chicago, where she received an MA in International Relations, and of Macalester College, where she graduated Cum Laude with a BA in German & International Studies. She was the recipient of a Fulbright Scholarship to study economics in Germany in 1990.



ERIK NORLAND

Executive Director & Senior Economist, CME Group

Erik Norland is Executive Director and Senior Economist of CME Group. He is responsible for generating economic analysis on global financial markets by identifying emerging trends, evaluating economic factors and forecasting their impact on CME Group and the company's business strategy, and upon those who trade in its various markets. He is also one of CME Group's spokespeople on global economic, financial and geopolitical conditions.

Prior to joining CME Group, Erik gained more than 15 years of experience in the financial services industry working for investment banks and hedge funds both in the United States and in France. He most recently served in sales and research at BEAM Bayesian Efficient Asset Management LLC. He began his career at Bankers Trust, Global Investment Management in New York working with the tactical asset allocation group.

SESSION 3

THE GLOBAL AG MARKET PERSPECTIVE

WEDNESDAY, MARCH 16 | 3:15 – 4 PM CT

Join ADM Investor at the third of our four virtual sessions. You will hear an insightful and actionable market outlook from Dan Basse, one of the most respected and engaging global agricultural economists in our industry. Steve Freed will also share a brief review of the many ADMIS Research services available to support your trading throughout the year.

3:15 – 3:20 | WELCOME AND RESEARCH SUPPORT REVIEW

Steve Freed; VP of Grain Research, ADMIS

Steve Freed, head of the ADMIS Research team, will welcome you to the third session of our 2022 Broker Meeting, and share a brief overview of the extensive ADMIS Research services available to you.

3:20 – 3:50 | GLOBAL AGRICULTURAL MARKET OUTLOOK

Dan Basse; President, AgResource Company

Back by popular demand, Dan will share his expert market perspective on the global agricultural economy in 2022. You will leave this session with deeper insight and actionable strategies for trading the agricultural markets in 2022.

3:50 | Q & A BEGINS

Dan will welcome your questions after his market outlook presentation.

This session will NOT be recorded. It is only available as a live session.



STEVE FREED

VP Grain Research, ADM Investor Services

Steve Freed is vice president of Grain Research for ADM Investor Services, and oversees the analysis of all market information and trading strategies for our network of IBs. Steve creates daily short and long-term market outlooks and video clips for all agricultural commodities.

Born and raised on a grain and livestock farm in central Illinois, Steve received a Bachelor of Science degree in Agriculture from Illinois State University. He began his career as a crop analyst, and eventually became a grain analyst and created trade recommendations based on international and domestic crop conditions. Before joining ADMIS in 1992, he was with Continental Grain Company and later held the position of Vice President of Futures Research at Dean Witter Reynolds. While there, he sharpened his ability to create trade recommendations based on crop conditions, seasonal trends and changes in cash inputs.

Long recognized as an industry expert, today Steve is one of the most respected and followed grain analysts in the nation.



DAN BASSE

President, AgResource Company

Dan Basse is a professional economist and analyst who has been in the commodity business since 1979. Raised on a dairy and grain farm in Waukesha, Wisconsin, Dan has a keen sense of production agriculture. In 1988, he founded AgResource Company in Chicago. AgResource is a domestic and international Ag Advisory and Research firm which forecasts domestic and world agricultural price trends.

SESSION 4

MARKETS TO WATCH FOR THE REST OF 2022

WEDNESDAY, APRIL 13 | 3:15 – 4 PM CT

Join ADM Investor at the final virtual session of our annual broker conference. This session will be a dynamic outlook on the markets to watch through the rest of the year from David Hightower, one of the most highly regarded and engaging speakers in the futures industry. Melanie O'Brien will share a brief overview of the ADMIS IB and customer relationship services.

3:15 – 3:20 | WELCOME

IB/CUSTOMER RELATIONSHIP SERVICES REVIEW

Melanie O'Brien; Director of IB and Customer Relations

Melanie will welcome you to the final session of our annual broker conference, and briefly review the wide ranging IB and customer relationship services available to you.

3:20 – 3:50 | MARKETS OUTLOOK

David Hightower; President, The Hightower Report

Join Dave for his targeted and dynamic presentation on the best trading opportunities available through the rest of the year. He will share specific trade strategies and you will leave this session with a list of fresh trading ideas to share with your customers.

3:50 | Q & A BEGINS

Dave will welcome your questions after his market outlook presentation.

This session will be recorded. If you are not able to join us for the live session, the recording will be available a few days later.



MELANIE O'BRIEN

Director of IB and Customer Relations, ADM Investor Services

Melanie O'Brien joined ADMIS in 1984 as a keypuncher and phone clerk on the CBOT trading floor. In 1998 she transferred to the office where she created and managed ADMIS' first Tech Support and Electronic Trading Support desk.

In 2008, Melanie joined the Sales and Marketing department where she focused on developing and onboarding new business, and worked closely with ADMIS Introducing Brokers to ensure their success. In November 2021, Melanie was promoted to the new position of Director of IB and Customer Relations.



DAVID HIGHTOWER

President, The Hightower Report

David Hightower is a founding principal of The Hightower Report, a commodity research and information corporation, specializing in high quality futures research and analysis for individual investors, brokers, commercial producers and end users. The Hightower Report publishes one of the most widely read daily commodity wires in the world and has become a highly utilized industry consulting service with many brokerage firms.

With 35+ years of experience, David is thoroughly versed in the complex interaction of the world markets and global businesses, and his closeness to the markets is evidenced in his direct and opinionated analysis. David has regularly appeared on CNN, Bloomberg Television and ONN.tv and is often cited in the Wall Street Journal, Futures Magazine, Reuters and many other industry publications.