



ADM Investor  
Services, Inc.

28<sup>TH</sup> ANNUAL IB CONFERENCE  
PARK MGM HOTEL | LAS VEGAS  
JANUARY 13-15, 2023



EXHIBTORS BOOKLET



Quick Screen Trading  
The Ultimate Trading Tool

# MEET OUR 2023 EXHIBITORS

Be sure and stop by our Exhibitor Showcase on Sat Jan 14 to see what tools and technologies are available to you and your customers!





## Short-Dated New Crop options (SDNC)

Enhance risk management, hedging flexibility, and trading opportunities with Short-Dated New Crop options, a cost-effective way to take positions around key economic events in the growing season.

**SCAN TO LEARN MORE**



Neither futures trading nor swaps trading are suitable for all investors, and each involves the risk of loss. Swaps trading should only be undertaken by investors who are Eligible Contract Participants (ECPs) within the meaning of Section 1a(18) of the Commodity Exchange Act. Futures and swaps each are leveraged investments and, because only a percentage of a contract's value is required to trade, it is possible to lose more than the amount of money deposited for either a futures or swaps position. Therefore, traders should only use funds that they can afford to lose without affecting their lifestyles and only a portion of those funds should be devoted to any one trade because traders cannot expect to profit on every trade.

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CQG



# One for all. All for traders.

Traders, analysts, brokers and bankers.  
Hitters, takers and candlestick makers.

## Global Connectivity

Access exchanges around the world for both market data and trading. Our ultra-secure, high-speed, consolidated market data feeds deliver real-time and historical data from over seventy-five global sources. Life of contract data included.

## Pro Trading Features

Trade global markets with confidence and efficiency. Set up CQG One's trading interfaces to match your trading style. Our trading interfaces offer features specific to the professional trader's requirements including single-click trading from the price scale, Market-by-Order/Detailed DOM, server-side smart orders, and CQG Algos.

## Pro can mean easy-to-use

You will quickly see how intuitive our platform is to use, configure, and deploy. From user provisioning, to building and sharing portfolios, window linking, and drag and drop tabs. CQG One makes trading workflow comfortable and efficient. Less time in setup, more time in the markets.

## Modern Graphics and Analytics

Charts are a trader's visual portal to the price movements of the markets. CQG's graphics have always set the standard and CQG One continues that tradition. We offer traders a large number of chart types, all with easy-to-use features.

CQG One builds on the success of CQG Desktop. All future advanced charting and analytics, innovative trade routing functionality and more will be available in CQG One.



40

Years in business

85

Market data sources

45

Exchanges for electronic trading

65

Countries with CQG customers

**barchart**

## Build Better Relationships With Your Producers

Connecting with your producers just got a whole lot easier

Producer Mobile Apps

ERP Integrations

eSign

Hedge Management

Tickets

Balances

Website Solutions

Chat

## Engage your producers with a Marketplace App.

Offers, Tickets, Balances, eSign, Chat and more - and fully synced with cmdtyView.

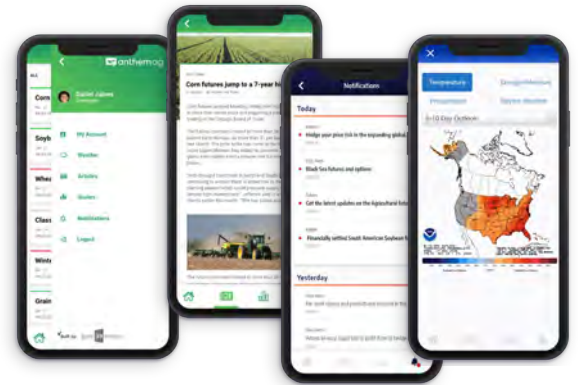


Integrated with Leading ERP &  
Grain Accounting Providers

Connection to 50+ Futures Brokerage  
Firms - Including Auto-Hedge

[barchart.com/cmdty](http://barchart.com/cmdty) | [commodities@barchart.com](mailto:commodities@barchart.com)

# Agriculture Marketing and Technology Specialists



## What's your marketing or technology challenge?

Gate 39 Media provides integrated marketing, technology and CRM services to grow your business. Stop by our booth or visit us online to discuss a custom solution to achieve your goals.

### Marketing

- Marketing strategy
- Inbound marketing
- Campaign creation
- Content management
- Marketing support

### Technology

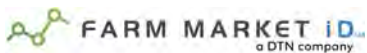
- Website / Mobile Development
- App / Portal development
- Data management
- API/Systems/Data integration
- Cloud management

### CRM Automation

- CRM Builds
- HubSpot and CRM Onboarding
- Marketing, Sales, and Service Process Development
- Lead Funnel Optimization

### Support

- Dedicated marketing and technology support team
- On-demand support and service
- Ongoing support availability
- Response time Service Level Agreement





Web

Mobile



Desktop

## QST/APEX Trading Platform Features

Our priority is to keep you running.  
At your full potential. At the forefront of a highly competitive industry.



Fast and flexible order entry/management with world-class charting and analytics



Constantly updated and supported



Infrastructure co-located near major exchange-matching engines in secure facilities



Extensive, ever-expanding, and accurate market data coverage and real-time quotes



Paper-trading to practice and learn trading techniques



Support for multiple order types, filtering, and client and server-side contingencies



Systems proactively designed for security



Transfer settings between devices

[www.quicksuitetrading.com](http://www.quicksuitetrading.com)



## SPIKES® Volatility Products



Built on the SPDR® S&P 500® ETF (SPY) and traded on the SPIKES Volatility Index (SPIKE), SPIKES Volatility Products bring new choice and peak data transparency. Trade volatility with the product of your choice — options, futures & ETFs.

Discover more at [miaxoptions.com/spikes](https://miaxoptions.com/spikes).

## Hard Red Spring Wheat (HRSW)



MGEX™ has been the primary venue for trading Hard Red Spring Wheat (HRSW) since 1881 among millers, exporters, elevators, and farmers. MGEX provides futures and options on futures contracts on this unique commodity in a stable and reliable trading environment.

Discover more at [mgex.com/spring\\_wheat.html](https://mgex.com/spring_wheat.html).







## Professional Trading Software for Brokers, CTAs, and Risk Managers

CTS is a fully-hosted, professional trading platform for futures and options that offers direct market access to global exchanges, customizable charting, easy to use mobile apps, powerful options analytics, and open APIs. Our competitive pricing and the flexibility of our add-on enhancements ensure that you only pay for what you need.

- Proprietary auto skew generates option theoretical values and Greeks
- Pre-trade risk management that incorporates real-time portfolio margin
- Scalable option analytics functionality at competitive prices
- Professional charts with custom studies and a forward curve analyzer
- Mobile apps offer trading and charting on the go
- T4 supports custom spread charting and trading
- Dark mode provides enhanced color schemes and choices
- Customizable workspaces saved to CTS servers for access anywhere

REGISTER FOR A FREE DEMO AT [www.ctsfutures.com](http://www.ctsfutures.com)



# Make stronger commodity market decisions

with real-time global data, ag news, and more

In today's volatile, interconnected markets, it's increasingly difficult to move between micro and macro levels. Adding to the challenge is the worldwide rise in extreme conditions like droughts, impacting production and supply. Finding valuable opportunities requires robust, timely trading data and trustworthy agriculture and weather insights.

Get it all with DTN ProphetX® — including coveted Dalian Commodity Exchange data, for real-time insights into the dynamic Chinese market. It also offers an ever-growing bank of non-exchange data, robust analytical tools, world-class support, and more.

Get the power and perspective of DTN ProphetX  
[www.dtn.com/px\\_admis](http://www.dtn.com/px_admis)



# OPTIMIZE YOUR TRADING WITH THE TT<sup>®</sup> PLATFORM

The ultimate end-to-end solution for your futures trading business.

Trading Technologies delivers professional enterprise solutions for your trading, infrastructure and data needs.

- ◆ Execute on the fastest commercially available platform, with multiple ways to access and colocation at every major exchange
- ◆ Use industry-leading tools for trading, charting, spreading, algos and more
- ◆ Customize the TT platform with our low latency, colocated APIs and premium services
- ◆ Get rapid global market access via FIX Protocol with zero infrastructure investment or commitment
- ◆ Manage your surveillance, risk management and data needs within the TT platform

## CONTACT TT

See us at the ADMIS IB Conference or email [sales@tradingtechnologies.com](mailto:sales@tradingtechnologies.com) to learn more about TT.



Visit our training video library to learn more about the TT platform.



**TRADING TECHNOLOGIES**  
[tradingtechnologies.com](http://tradingtechnologies.com)

# E x p a n d

the possibilities

**We're rebranding ION's Cleared Derivatives product suite.**

**Fidessa GTP is now XTP Execution.**

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A complete solution for cleared derivatives order management and execution.

To learn more about XTP Execution, scan the QR code:



# MAKING THE MOST OF LIFE IS THE ONLY WAY TO LIVE.

FARMING IS YOUR WAY OF LIFE. WHEN YOU KNOW IT'S PROTECTED,  
YOU HAVE THE FREEDOM TO FOCUS ON WHAT MATTERS MOST.



LIVE BIG. **FARM BOLD.**  
**CROP RISK SERVICES**

An  company

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Crop Risk Services products and services are reinsured to Stratford Insurance Company and subject to availability and qualifications. Terms in the policy govern; other terms, conditions and exclusions may apply. This does not constitute an offer of any product in any jurisdiction and is for marketing purposes only. Crop Risk Services is an equal opportunity employer and provider, in accordance with U.S. Federal civil rights law, regulations and policies.

# Compliance Supervisors International, Inc.

16 Broad Street, Suite 102, Keyport, NJ 07735

Tel: 732-335-5740 E-Mail: [info@compliancesupervisors.com](mailto:info@compliancesupervisors.com)

Robert DeMuria

Joseph Mazza

FINANCIAL AND COMPLIANCE SERVICES TAILORED TO YOUR NEEDS

Please visit our website for more information:  
[www.compliancesupervisors.com](http://www.compliancesupervisors.com)

## COMPLIANCE SERVICES

- Registration
- Policies and Procedures
- On-Site Inspections
- Disclosure Documents
- Promotional Material Review
- AML Audits
- FCM Risk Audits
- Cybersecurity Reviews

## FINANCIAL SERVICES

- Fund Administration
- CTA Performance Reporting
- Monthly IB Financial Accounting
- Regulatory Filings
- Fund Tax Returns

## REGULATORY TRAINING

Our training website is designed to help you manage your firms training requirements. Your firm can administer training and monitor due dates. Modules include:

- Anti-Money Laundering
- Ethics
- Cybersecurity
- Customer Funds Protection
- Identity Theft



**“IF YOU THINK COMPLIANCE IS EXPENSIVE,  
TRY NON-COMPLIANCE”**

Paul McNulty, former U.S. Attorney General

As the futures markets evolve, an effective compliance program should do the same. New rules and regulations are established for good reason...to protect the integrity of the markets and to protect the customers you serve. Your regulators aim to safeguard the integrity of the derivatives markets, protect investors, and ensure each member in the industry meets their regulatory responsibilities. Your approach to compliance should be treated with the same level of detail and respect you give to other parts of your business.

Robert DeMuria and Joseph Mazza have over 35 years of experience in the futures industry. Both entered the industry where it counts the most...as compliance professionals with National Futures Association. CSI and its dedicated staff have been providing the futures industry with quality service since 1994.



ADM Investor  
Services, Inc.

# COMPLIANCE

## Regulatory Hot Topics

- Account Changes
- Disruptive Trading
- Commission Credits
- Capturing Business Communications
- Supervising Remote Work

## 2023 Onsite Annual Audits

*Visit with our booth staff!*

Greg Hostetler, Cheryl Fitzpatrick and Jennifer Good will be onsite and happy to answer your Compliance-related questions.

2023 EXHIBITOR BOOKLET

# NEW ACCOUNTS

Make the switch from paper applications to the Online Account Application!

The Online Customer Account Application allows you to take full advantage of the efficiencies inherent in opening an account online while staying secure.



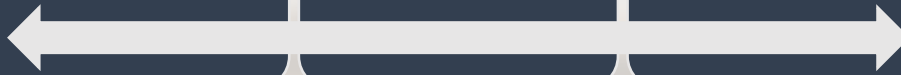
Email a link to your customer



Follow your customer's progress online



Click to approve



## *Come see us!*

Stop by the New Accounts booth to see Mildred Peoples and Kathy Howe-Burket to learn more about the Online Account Application.



## What's happening at the ADMIS Treasury booth?

- Learn about NEXUS-based Forms Manager to submit ACH and Wire Instructions.
- Learn about different NEXUS reports such as Cash Transaction History and Bank Instruction Report.

## Visit with our team – we've missed you!

Pete Michuda, VP & Treasurer  
Patrick Prosi, Treasury Manager  
Kyle Millburg, Credit & Treasury Analyst  
Krupa Patel, Treasury Analyst



*Email us at [Risk@adm.com](mailto:Risk@adm.com) for more info!*

## VaR

- 2 year historical constant maturity VaR, including confidence levels of 95% and 99% at 1-day, 5-day and 20-day intervals.

## Portfolio Calculator

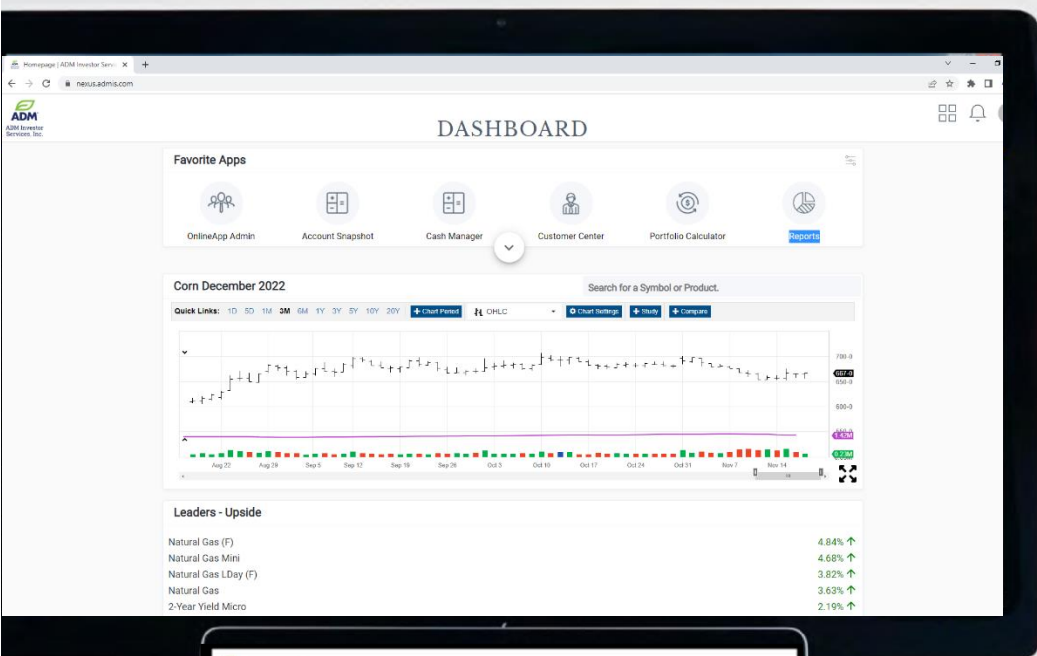
- What if, intraday or end-of-day margin analysis

## Balance Summary

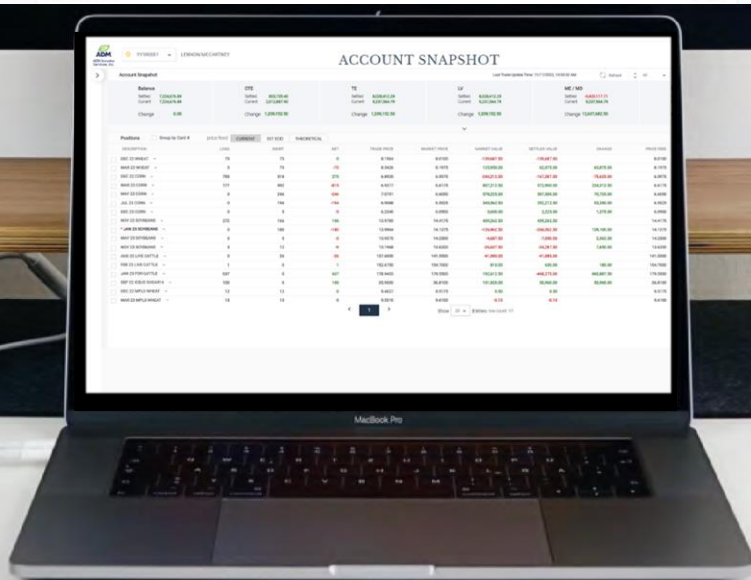
- Real-time tool providing comprehensive equity detail for offices, sales codes and individual accounts

## P&L by Commodity

- Assist hedge and speculative clients manage their trading



*Please note!*  
ADMIS is discontinuing statement delivery via email.  
Project completion date June 2023.



## Nexus Offerings

View account positions, money values and statements

Retrieve and download reports

Access anywhere with enhanced mobile features