



ADM Investor
Services, Inc.

FOCUS ON THE FUTURE 2024

JAN 12-14

29TH ANNUAL
INTRODUCING BROKER
CONFERENCE

RADISSON BLU AQUA HOTEL
221 N Columbus Drive
Chicago, IL 60601

ADMIS WELCOMES YOU BACK TO OUR
HOMETOWN CITY OF CHICAGO FOR THE
29TH ANNUAL IB CONFERENCE!

THIS YEAR'S MEETING WILL TAKE PLACE AT
THE ICONIC RADISSON BLU AQUA HOTEL.
THIS STRIKING HOTEL IN LAKESHORE EAST IS
WITHIN WALKING DISTANCE OF MILLENNIUM PARK,
THE MAG MILE AND NAVY PIER.



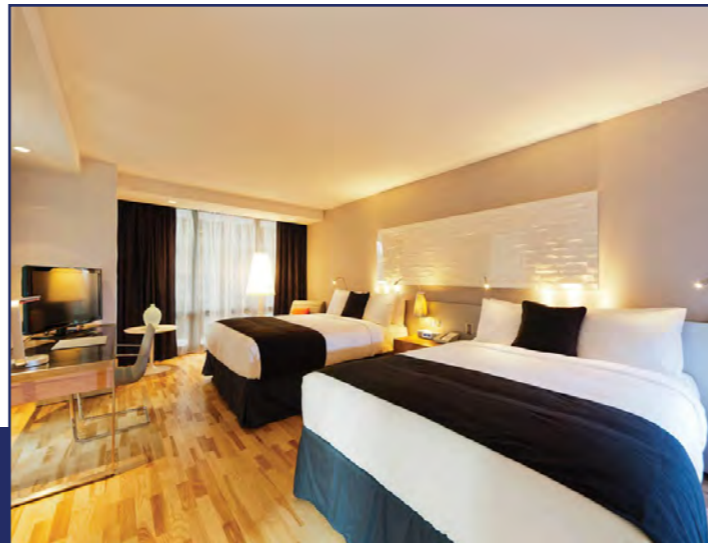
RSVP & HOTEL RESERVATIONS

CONFERENCE REGISTRATION HERE

RSVP BEFORE FRIDAY, JANUARY 5, 2024

BOOK HOTEL HERE

ADMIS HAS SECURED A DISCOUNTED ROOM RATE OF
\$135/NIGHT AT THE RADISSON BLU



RESERVE YOUR ROOM
ONLINE [HERE](#)

Or call the hotel directly at
800.333.3333 and use our group name
"ADM Conference 2024"

Hotel reservations must be made
BY FRIDAY, DEC 29, 2023
to secure the discounted rates



ADM Investor
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QUESTIONS? EMAIL JEANNIE.DEVITA@ADMIS.COM

SCHEDULE OF EVENTS

FRIDAY, JANUARY 12

RADISSON BLU AQUA HOTEL | ATLANTIC BALLROOM & FOYER


EXHIBITORS HALL HAPPY HOUR | 4 PM – 6 PM

Come explore new tools and apps by exhibitors from trading tech companies and futures exchanges along with ADMIS reps from Research, NEXUS, OAK, Compliance, New Accounts, Risk and Treasury teams!

BREAKOUT SESSION – AI’s Role in Transforming Your Business | 4:30 – 5:30 PM

Shane Stiles. An overview of Artificial Intelligence and its practical uses from improving efficiency to supporting business growth. Learn how AI can be effectively integrated into your business processes!

WELCOME RECEPTION | 6 PM – 9 PM

Join the ADMIS Team for an night of networking, dining and entertainment with a few special guests as we kick off our 29th annual conference! Sponsored by 

SATURDAY, JANUARY 13

RADISSON BLU AQUA HOTEL

ATLANTIC BALLROOM & FOYER

This year’s conference focuses on the evolving opportunities and challenges of the futures industry and will provide the tools, resources and information you need now.

7:00 AM | BREAKFAST, REGISTRATION & EXHIBITORS HALL OPEN

Explore exhibitors from both outside trading technology companies and futures Exchanges along with ADMIS reps from NEXUS & Customer Support Center, OAK Trading, Compliance/New Accounts, Risk and Treasury teams. Onsite staff will be available to demo products and tools. Come check out new ADMIS tools and apps designed to make your work day more efficient.

8:00 AM | 2024 WELCOME ADDRESS

Kurt Johnson; VP, Business Development, ADM Investor Services

8:10 AM | ADMIS IN 2024 AND BEYOND

John Stott; President, ADM Investor Services

8:30 AM | GLOBAL MACROECONOMICS MARKET OUTLOOK

Erik Norland; Senior Economist, CME Group

9:30 AM | EXHIBITORS INTERACTIVE BREAK

10:15 AM | ELECTION 2024: POTENTIAL IMPACT ON LEGISLATION

Bryan Dierlam; Director, Fed Govt. Relations, ADM
Matt O’Mara; Sr Director, Int’l Govt. Relations, ADM
Greg Webb; VP, State Gov’t Relations, ADM

11:00 AM | GRAIN TRADING COMPLEXITY; ARE YOU PREPARED FOR INCREASING VOLATILITY?

Dan Basse; President, AgResource Company

**12:00 PM | LUNCH
SPONSORED BY  CME Group**

Exhibitors Hall open

1:15PM | DON’T JUST COMPETE – WIN!

Keynote Speaker: Mike Singletary
Mike shares the lessons he’s learned on the road to success, while giving practical tips that you can use immediately at your workplace or home.

**2:15 PM | FINAL EXHIBITORS INTERACTIVE BREAK
SPONSORED BY **

2:45 PM | PREDICTING THE TREND OF GEOPOLITICS ON MARKETS FOR 2024

David Hightower; President, The Hightower Report

3:45 PM | CLOSING COMMENTS

Kurt Johnson, ADMIS

4:00 PM | END

SATURDAY EVENING

ENTERTAINMENT

**NHL CHICAGO BLACKHAWKS
VS. DALLAS STARS**



**UNITED CENTER PENTHOUSE
LEVEL SUPER SUITES**

6:30 PM GATES OPEN

7 – 10 PM GAME

Get ready for an evening of fast-paced action between the Chicago Blackhawks and Dallas Stars NHL hockey teams! Dinner and drinks will be served in the United Center’s all-inclusive Super Suites located on the Penthouse level.

>>Transportation will be provided from the hotel to the United Center and back.

SUNDAY, JANUARY 14

BRUNCH & BLOODY MARYS

8:30AM TO 10:30AM

**RADISSON BLU AQUA HOTEL |
ATLANTIC BALLROOM**

Join our ADMIS Team for brunch and beverages before travelling back home!

FEATURED CONFERENCE SPEAKERS



DAN BASSE
President, AgResource Company

Dan Basse is a professional economist and analyst that has been in the commodity business since 1979. Raised on a dairy and grain farm in Waukesha, Wisconsin, Dan has a keen sense of production agriculture. In 1988, he founded AgResource Company in Chicago. AgResource is a domestic and international Ag Advisory and Research firm which forecasts domestic and world agricultural price trends.



BRYAN DIERLAM
Director, Federal Govt. Relations, ADM

Bryan Dierlam joined ADM in 2015 where he leads ADM's federal portfolio on Futures/Derivatives Policy, Transportation, Taxation and Animal Nutrition.

During his 25-year public policy career in Washington, Bryan has made significant contributions to many critical and challenging issues in agriculture including Four Farm Bills, Mandatory Livestock Price Reporting; Country of Origin Labeling; Trade Policy; "Mad Cow" Disease; Recovery from Hurricanes Katrina, Rita, Harvey and Superstorm Sandy; Corporate Tax Reform; Dodd-Frank; Swap Dealer Regulations; Commodity Position Limits; Bonafide Hedge Exemptions; Ocean Shipping Reform Act; Supply Chain Disruptions; Biofuels; Rail Transportation; Inland Waterways Infrastructure Policy; and the Global Roundtable on Sustainable Beef.

Prior to joining ADM, Bryan held public policy positions with the National Cattlemen's Beef Association, the U.S. House Committee on Agriculture, and Cargill. Before his career in the Nation's Capital, Bryan held a commercial role with Koch Industries where he originated grain, oilseeds and feed ingredients; procured products for a startup feed venture; and evaluated a high-tech cattle management system installed in Koch's feedyards.

Bryan holds a bachelor's degree in Animal Science and an MBA from Texas A&M University. He lives on Capitol Hill with his wife, his Eagle Scout son and Eagle-scout candidate daughter.



DAVID HIGHTOWER
President, The Hightower Report

David Hightower is a founding principal of The Hightower Report, a commodity research and information corporation, specializing in high quality futures research and analysis for individual investors, brokers, commercial producers and end users. The Hightower Report publishes one of the most widely read daily commodity wires in the world and has become a highly utilized industry consulting service with many brokerage firms. With over 35 years of experience, David is thoroughly versed in the complex interaction of the world markets and global businesses, and his closeness to the markets is evidenced in his direct and opinionated analysis. David has regularly appeared on CNN, Bloomberg Television and ONN.tv and is often cited in the Wall Street Journal, Futures Magazine, Reuters and many other industry publications.



KURT JOHNSON
VP Business Development, ADM Investor Services

Kurt Johnson is Vice President, Business Development for ADM Investor Services and also serves as President of its wholly owned subsidiary, Archer Financial Services. His responsibilities include the oversight of both the ADMIS Sales & Marketing and Research departments. He began his career in the futures industry in 1986 as a broker and a few years later founded the introducing brokerage firm, Sinclair Futures. Kurt currently serves on the IB Advisory Committee for the National Futures Association. He has been with ADMIS since 2002.



KEYNOTE SPEAKER
MIKE SINGLETARY
NFL Football Coach,
Former Player,
Hall Of Famer

Mike Singletary is perhaps most recognized as one of the Chicago Bears' toughest middle linebackers with the ferocious eyes peering across the line into the opposing quarterback's face. He was a member of the famed '85 Super Bowl team and made 10 trips to the Pro Bowl in his 12 years as a player. He also led the NFL as Defensive Player of the Year three times, and was the Bears' team captain for ten years.

Since retiring from football in 1993, he spent ten years as a motivational speaker and corporate consultant helping companies elevate their strategies for teamwork and overall success. However in 2003, after swearing off many previous requests to coach, he answered the call and became the Linebackers coach of the Baltimore Ravens. He followed that up with a move to San Francisco, ultimately being named Head Coach for two years, and then spent three years with the Minnesota Vikings.

In addition to his coaching duties, Singletary has authored three books: Singletary One on One, Calling the Shots and Daddy's Home at Last. Singletary and his wife, Kim, have seven children and nine grandchildren.



FEATURED CONFERENCE SPEAKERS



MATT O'MARA

Sr Director, Int'l Govt. Relations, ADM

Matt O'Mara joined ADM's Global Government Relations team in Washington, D.C. in March 2022 as Senior Director for International Government Relations. In this role, Matt has responsibility for managing ADM's interests on trade and sanctions policy and supporting ADM's businesses globally. Prior to ADM, Matt was Vice President for International Affairs at the Biotechnology Innovation Organization (BIO), where he held multiple roles of increasing responsibility over twelve years. Matt led BIO's cross-sectoral advocacy on trade policy, including U.S. bilateral trade relations with China, Europe and Mexico. Matt also developed and led BIO's multilateral organization engagement strategy and represented industry in multiple fora, including the World Health Organization's Expert Committee on Human Genome Editing.

Prior to BIO, Matt advised corporate clients and associations on a range of agricultural trade policy matters for O'Mara & Associates, served on both the House and Senate Agriculture Committee and began his career supporting the Under Secretary for Farm and Foreign Agricultural Services at the U.S. Department of Agriculture.

Matt represents ADM in multiple associations, including on the Executive Committee of the U.S.-Ukraine Business Council and as chair of the Trade and Crop Technology Committee at the National Grain and Feed Association (NGFA). Matt graduated with a B.S. in economics from Mount Saint Mary's College in Emmitsburg, Maryland.



ERIK NORLAND

Executive Director & Senior Economist, CME Group

Erik Norland is Executive Director and Senior Economist of CME Group. He is responsible for generating economic analysis on global financial markets by identifying emerging trends, evaluating economic factors and forecasting their impact on CME Group and the company's business strategy, and upon those who trade in its various markets. He is also one of CME Group's spokespeople on global economic, financial and geopolitical conditions.

Prior to joining CME Group, Eric gained more than 18 years of experience in the financial services industry working for investment banks and hedge funds both in the United States and in France. He most recently served in sales and research at BEAM Bayesian Efficient Asset Management LLC. He began his career at Bankers Trust, Global Investment Management in New York working with the tactical asset allocation group.



JOHN STOTT

President, ADM Investor Services

John Stott is President of ADM Investor Services. He joined ADM in 1992 and has held a number of leadership positions in accounting and finance. Prior to his current responsibilities, John was ADM's corporate controller and principal accounting officer. Before that, he served as operations controller and as ADM's European finance director, based in Hamburg, Germany.

Before joining ADM, John spent 5 years with Continental Grain Company in London, England. He completed his accounting qualifications in the UK, studying with the Association of Accounting Technicians and then the Association of Chartered Certified Accountants, where today he continues to serve as a fellow member. He has been with ADMIS since July 2022.



SHANE STILES

President, Gate 39 Media

A digital marketing and technology firm specializing in serving the financial and agriculture industries. With over two decades of experience in this sector, Shane has created a full-service agency that helps clients optimize their operations and build their business.



GREG WEBB

VP, State Govt. Relations, ADM

Greg Webb joined ADM in 1986, working in the North American oilseeds processing business. In July 2002, he was named the company's North American trade representative for Grain and Oilseeds. He has served in his current role since October 2007.

Greg holds a bachelor's degree in agriculture economics from Southern Illinois University in Carbondale. He serves on the boards of the Public Affairs Council, Chairman of the Board of the Illinois Manufacturers' Association, and is chair of the Central Illinois Political Action Committee.



FEATURED EXHIBITORS



ADM Investor
Services, Inc.



Quick Suite Trading



ADM Investor
Services, Inc.