



WEDNESDAY MORNING JULY 24, 2024 LIVESTOCK REPORT
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CATTLE

JULY 23, 2024 123,000 121,000 **WEEK AGO YEAR AGO** 125,456 **WEEK TO DATE** 238,000 **PREVIOUS WEEK** 239,000 **2023 WEEK TO DATE** 248,321 **2024 YEAR TO DATE** 17,520,344 **2023 YEAR TO DATE** 18,351,568 PERCENT CHANGE YEAR TO DATE -4.5%

HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/AMS_3208.PDF

2:00 PM JULY 23, 2024

BOXED BEEF CHOICE SELECT CURRENT CUTOUT VALUES: 313.21 296.66 CHANGE FROM PRIOR DAY: (0.23) (1.67) CHOICE/SELECT SPREAD: 16.55 TOTAL LOAD COUNT (CUTS, TRIMMINGS, GRINDS): 165

5 DAY SIMPLE AVERAGE: 316.17 299.32

CME BOXED BEEF INDEX ON 07/22/2024 WAS 312.5 DOWN 1.06 FROM PREVIOUS DAY

2:00 M JULY 23, 2024

PRIMAL RIB 447.46 413.08
PRIMAL CHUCK 261.51 262.17

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PRIMAL ROUND	278.42	279.23
PRIMAL LOIN	416.56	357.62
PRIMAL BRISKET	257.68	250.12
PRIMAL SHORT PLATE	211.20	211.20
PRIMAL FLANK	187.51	184.57
2:00 PM JULY 22, 2024		
PRIMAL RIB	444.62	410.02
PRIMAL CHUCK	260.59	264.74
PRIMAL ROUND	279.85	280.12
PRIMAL LOIN	419.95	359.26
PRIMAL BRISKET	256.92	266.72
PRIMAL SHORT PLATE	210.47	210.47
PRIMAL FLANK	183.78	182.70

LOAD COUNT AND CUTOUT VALUE SUMMARY

DATE	CHOICE	SELECT	TRIM	GRINDS	TOTAL		
07/22	85	27	11	26	149	313.44	298.33
07/19	102	22	0	7	131	313.83	298.80 FRIDAY
07/18	107	29	9	28	174	316.15	299.46
07/17	114	31	4	14	163	318.16	298.44
07/16	98	37	4	11	150	319.26	301.59

NATIONAL BOXED BEEF CUTS - NEGOTIATED SALES FOB PLANT BASIS NEGOTIATED SALES FOR DELIVERY WITHIN 0-21 DAY PERIOD. PRIOR DAYS SALES AFTER 1:30PM ARE INCLUDED.

JULY 23, 2024 FINAL

CHOICE CUTS	97.19 LOADS	3,887,697 POUNDS
SELECT CUTS	40.96 LOADS	1,638,358 POUNDS
TRIMMINGS	13.22 LOADS	528,792 POUNDS
GROUND BEEF	13.59 LOADS	543,778 POUNDS

WEEKLY FUTURES PRICE CHANGE

	07/19/2024	07/26/2024	CONTRACT HIGH
AUGUST 2024 LIVE CATTLE	183.10		192.45 9/15/2023
OCTOBER 2024 LIVE CATTLE	183.47		194.67 9/15/2023
DECEMBER 2024 LIVE CATTLE	184.67		197.47 9/15/2023
FEBRUARY 2025 LIVE CATTLE	186.65		199.57 9/20/2023
APRIL 2025 LIVE CATTLE	188.67		196.40 3/14/2024

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LAST WEEK'S SLAUGHTER WAS DOWN TO 574,000 HEAD. THIS WEEK IT LOOKS LIKE SLAUGHTER COULD BE JUST AS LOW. AND POSSIBLY LOWER. AT THE SAME TIME BEEF PRICES ARE DROPPING. IT SUMS UP WHAT IS HAPPENING. DEMAND FOR BEEF IS DROPPING. MUCH LOWER CATTLE SUPPLIES AND BEEF CAN'T EVEN SUPPORT PRICES.

THE 5 DAY NEGOTIATED STEER PRICE ON JULY 23RD WAS \$193.92. AUGUST LIVE CATTLE FUTURES SET-TLED JULY 23RD AT \$186.30. IT WAS ABOUT TIME AUGUST MOVED UP.

IT IS TO EARLY TO SAY IF TUESDAY'S TRADING WAS TURN AROUND TUESDAY OR IF TRADERS WERE RE-VERSING BEAR SPREADS. VOLUME WAS MEDIOCRE.

LAST WEEK CASH CATTLE SALES BOTH IN THE MIDWEST AND THE SOUTHWEST SOLD MOSTLY \$2.00 LOWER. FOB STEERS IN THE MIDWEST 196.00 TO 197.00 DRESSED STEERS \$309.00 TO \$310.00. THE SPREAD REMAINS WIDE BETWEEN REGIONS WITH SOUTHWEST CATTLE SELLING \$186.00.

CATTLE AND FEEDER CATTLE IMPORTS INCREASING.

JANUARY -MAY	2023	2024	
CATTLE IMPORTS	808,735	960,134	+15.77%
CATTLE IMMEDIATE	224,344	267,707	+19.33%
FOR SLAUGHTER			
CATTLE AND CALVES	578,589	685,605	+18.49%
FOR FEEDING			
CATTLE FOR	5,802	6,822	+17.58%
BREEDING			
=======================================			
CATTLE EXPORTS	139,969	147,275	5.22%

HTTPS://WWW.ERS.USDA.GOV/WEBDOCS/DATAFILES/81475/CATTLE MONTHLYFULL.XLSX?V=3391.2

NATIONAL WEEKLY FED CATTLE COMPREHENSIVE REPORT JULY 23, 2024

AS OF JULY 23 2024, DRESSED STEER AND HEIFER CARCASSES AVERAGED 892.0 POUNDS, UP 5.0 POUNDS FROM PREVIOUS WEEK, UP 7 POUNDS IN 2 WEEKS AND UP 31.9 POUNDS FROM A YEAR AGO. THE GRADING PERCENT AS OF 07/23/2024 WAS 83.1% COMPARED TO PREVIOUS WEEK AT 82.7%. ON JULY 25, 2023 CARCASSES WEIGHED 860.1 POUNDS AND GRADED WAS 80.3%.

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STERLING MARKETING BEEF MARGINS WEEK ENDING JULY 20, 2024

PACKER MARGIN (\$ /HEAD (\$100.96) LAST WEEK (\$92.78)) MONTH AGO (\$79.01) YEAR AGO (\$175.78)

FEEDLOT MARGINS: \$326.95 LAST WEEK \$368.29 MONTH AGO \$499.63 YEAR AGO \$441.06

Sterling Marketing uses the Comprehensive Beef Cutout Value reported by USDA. I have included a document that explains this cutout value. I looked at this value about 4 years ago and compared the beef packer margin values from my Choice-Select Adjusted value and this Comprehensive value. There was little difference. However, over the past few weeks, the difference has become significant. I believe this is because the mix of cattle slaughtered is increasingly includes higher valued cattle – i.e., Prime, Upper 2/3 Choice, and Branded Program cattle. In addition, it includes the formula-priced cattle. Using just the Choice and higher grade and Select grade to generate the cutout does not reflect this important difference in the quality of cattle which in turn is definitely a driver to the notable improvement in beef demand over the past year.

EXPORTS WEEK

FOR WEEK ENDING JULY 11, 2024 AT EXPORTS WERE 15,400 MT UP 11% ON 4 WEEK AVERAGE CHINA WAS LARGEST BUYER TAKING 4,700 MT. MEXICO SECONS BUYER WITH 2700 MT. JAPAN TOOK 2700 MT.

WEEK ENDING JULY 4, 2024	8,300 MT
WEEK ENDING JUNE 27, 2024	15,500 MT
WEEK ENDING JUNE 20, 2024	16,700 MT
WEEK ENDING JUNE 13, 2024	14,900 MT

USDA NATIONAL STEER & HEIFER ESTIMATED GRADING PERCENT REPORT

HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/NW_LS196.TXT FULL REPORT

FOR WEEK ENDING: 7/13/2024

	NEBRASKA	KANSAS	TEXAS
PRIME	9.44%	7.71%	7.16%
CHOICE	72.79%	75.25%	65.52%
SELECT	13.62%	14.06%	24.62%
OTHER	4.15%	2.98%	2.70%

FOR WEEK ENDING: 7/06/2024

	NEBRASKA	KANSAS	TEXAS
PRIME	10.95%	8.79%	7.31%
CHOICE	73.37%	74.97%	66.29%
SELECT	11.95%	12.73%	24.14%
OTHER	3.73%	3.52%	2.26%

***NATIONAL DAILY DIRECT CATTLE 07/23/2024
5 DAY ACCUMULATED WEIGHTED AVG

WEIGHT PRICE HEAD

LIVE STEER: 1451 \$193.92 27,208 LIVE HEIFER: 1296 \$192.69 8,880

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DRESSED STEER 941 \$310.21 12,332

DRESSED HEIFER: 864 \$310.00 1,325

USDA POSTED SUMMARY CATTLE PRICES ON 07/23/2024
STEER AND HEIFER COMBINED PRICES UNLESS NOTED

IA/MN - CASH FOB - 195.00 ON 35 MIXED LOAD WEIGHING 1400 POUNDS.

DRESSED DELIVERED - 307.00-310.00 FOR 372 MIXED LOAD AVE PRICE 307.57

LIVE DELIVERED NO REPORTABLE TRADE.
DRESSED FOB - NO REPORTABLE TRADE

NE – CASH FOB – NO REPORTABLE TRADE.

DRESSED DELIVERED - NO REPORTABLE TRADE.

KS – CASH – NO REPORTABLE TRADE.

DRESSED DELIVERED – NO REPORTABLE TRADE.

TX/OK/NM NO REPORTABLE TRADE.

COLORADO - **INFORMATION NOT AVAILABLE DUE TO CONFIDENTIALITY**

DECEMBER LIVE CATTLE/DECEMBER LEAN HOG SPREAD –
OCTOBER/DECEMBER 2024 LIVE CATTLE –
DECEMBER/FEBRUARY LIVE CATTLE SPREAD AUGUST LIVE CATTLE OCTOBER 2024 LIVE CATTLE –
DECEMBER LIVE CATTLE –

FEEDER CATTLE

CME FEEDER INDEX ON 07/22/2024 WAS 257.74 UP 1.07 FROM PREVIOUS DAY

AUGUST 2024 FEEDER CATTLE ON JULY 23, 2024 AT \$258.75

NATIONAL FEEDER & STOCKER CATTLE SUMMARY - WEEK ENDING 07/20/2024

RECEIPTS: AUCTIONS DIRECT VIDEO/INTERNET TOTAL THIS WEEK: 111,300 49,800 25,700 186,800 LAST WEEK: 162,100 49,100 450,100 661,300 YEAR AGO: 121,500 37,900 9,900 169,300

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COMPARED TO LAST WEEK, STEERS AND HEIFERS SOLD MOSTLY STEADY TO 5.00 LOWER, BUT THERE WERE SOME EXCEPTIONS TO THAT WHICH TRENDED FIRM TO HIGHER. THE WEEK STARTED OFF WITH EXTREME HEAT AND AUCTION RECEIPTS WERE VERY LIGHT WHICH IS NOT UNUSUAL IN MID-JULY. HOWEVER, LATER IN THE WEEK MUCH COOLER WEATHER ARRIVED AND SOME AREAS SAW HEAVY RAINS AND LOCALIZED FLASH FLOODING WHICH ALSO PREVENTED SOME MOVEMENT. MANY BARNS ENCOURAGED PRODUCERS TO HOLD OFF MARKETING UNTIL THIS WEEK AS THE WEATHER IS PREDICTED TO BE MORE FAVORABLE FOR TRANSPORTING LIVESTOCK.

HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/SJ_LS850.TXT

WEEKLY PRICE CHANGE

	07/12/2024	07/19/2024	CONTRACT HIGH
AUGUST 2024 FEEDER CATTLE	258.65	255.60	282.92 SEPTEMBER 20, 2023
SEPTEMBER 2024 FEEDER CATTLE	258.10	255.77	285.90 SEPTEMBER 28, 2023
OCTOBER 2024 FEEDER CATTLE	257.55	255.65	275.17 FEBRUARY 8, 2024
NOVEMBER 2024 FEEDER CATTLE	257.00	255.37	274.70 FEBRUARY 8, 2024

HOGS

USDA ESTIMATED FEDERAL HOG SLAUGHTER

REVISION FOR JULY 22, 2023 453,000** PREVIOUS ESTIMATE 459,000**

JULY 23, 2024	481,000
WEEK AGO	477,000
YEAR AGO	477,795
WEEK TO DATE	934,000
PREVIOUS WEEK	955,000
2023 WEEK TO DATE	937,762
2024 YEAR TO DATE	71,453,959
2023 *YEAR TO DATE	70,684,400
YEAR TO DATE PERCENT CHANGE	1.1%

HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/AMS 3208.PDF

CME LEAN HOG INDEX ON 07/19/2024 WAS 89.80 UP 9 CENTS FROM PREVIOUS DAY

CME PORK CUTOUT INDEX 07/22/2024 AT 101.39 UP 1.16 FROM PREVIOUS DAY

THE CME LEAN HOG INDEX IS MINUS \$11.59 TO THE CME PORK INDEX 07/23/2024

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WEEKLY FUTURES PRICE CHANGE

	07/05/2024	07/12/2024	CONTRACT HIGH
AUGUST 2024 LEAN HOGS	88.45	91.57	108.30 APRIL 10, 2024
OCTOBER 2024 LEAN HOGS	70.15	74.55	89.40 APRIL 9, 2024
DECEMBER 2024 LEAN HOGS	62.37	66.92	80.65 JUNE 21, 2023
FEBRUARY 2025 LEAN HOGS	67.50	71.45	82.05 APRIL 8, 2024
APRIL 2025 LEAN HOGS	74.05	76.72	88.00 OCTOBER 13, 2023

CME LEAN HOG INDEX AS OF JULY 19, 2024 = \$89.80

AUGUST 2024 LEAN HOGS AS OF JULY 23, 2024 = \$93.65

THE LEAN HOG INDEX TO PORK INDEX HAS PORK AT \$11.59 HAS BEEN QUICKLY WIDENING OVER THE CME LEAN HOG INDEX.

PACKERS LOOK LIKE THEY HAVE FIGURED HOW TO PUT PROFITS IN THE BLACK. CUT SLAUGHTER AND FORCE PORK BUYERS TO PAY UP FOR PORK.

HAMS HAVE BEEN A MAIN DRIVER OF THE RALLY AND IT IS VERY LIKELY THEY ARE FOR THE EXPORT MARKET PARTICULARILY MEXICO. THE QUESTION HAS TO BE HOW LONG WILL MZEXICO KEEP BEING A RIG BUYER

EXPORTS

WEEK ENDING JULY 11, 2024 NET EXPORTS WERE 23,700 MT DOWN 29% ON THE 4 WEEK AVERAGE . MEXICO TOOK 8500 COMPARED TO A WEEK AGO AT 9,000 MT. JAPAN TOOK 3000 MT COMPARED TO A WEEK AGO AT 6400 MT. CHINA BOUGHT 2800 METRIC TONS LIKELY VARIETY MEATS, HEADS, FEET AND TAILS

WEEK ENDING JULY 4, 2024 NET EXPORTS WERE 26,500 MT

STERLING PORK PROFIT TRACKER WEEK ENDING - JULY 13, 2024

PACKER MARGINS \$1.35 LAST WEEK (\$9.29) MONTH AGO \$10.62 YEAR AGO \$8.93

FARROW TO FINISH MARGINS \$47.01 LAST WEEK \$55.68 MONTH AGO \$46.63 YEAR AGO \$32.26 THE PRICES TO CALCULATE MARGINS ARE FROM HOGS SOLD ON NEGOTIATED PRICES AND PORK POSTED ON DAILY CARCASS. BOTH ARE A VERY SMALL AMOUNT OF ACTUAL PORK OR HOG SOLD. STERLING MARKETING CAN ONLY USE DATA PROVIDED AND PRIVATE FORMULAS AND GRIDS FOR HOGS AND PORK ARE NOT INCLUDED BECAUSE PACKERS DON'T SHARE CONTRACTED PORK PRICES AND HOG PRODUCERS SELLING ON FORMULAS AND CONTRACTS DON'T SHARE HOW PRICES ARE STRUCTURED.

FOB PLANT - NEGOTIATED SALES

BASED ON NEGOTIATED PRICES AND VOLUME OF PORK CUTS DELIVERED WITHIN 14 DAYS AND ON AVERAGE INDUSTRY CUTTING YIELDS. CALCULATIONS FOR 215 LB. PORK CARCASS. 55-56% LEAN, 0.55"-0.70" BF LAST RIB

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LOADS PORK CUTS: 277.13

LOADS TRIM/PROCESS PORK: 35.76

2:00 PM	LOADS	CARCASS	LOIN	BUTT	PIC	RIB	HAM	BELLY
07/23/2024	312.90	103.50	95.15	111.26	75.52	134.23	111.34	137.84
CHANGE:		-1.02	-2.34	-2.29	-1.33	2.67	-0.68	0.64
FIVE DAY AVERAGE		101.95	96.98	112.41	75.51	132.13	105.99	132.81
11:00 AM	LOADS	CARCASS	LOIN	BUTT	PIC	RIB	HAM	BELLY
07/23/2024	185.57	104.13	96.33	111.56	75.42	135.86	111.86	138.53
CHANGE:		-0.39	-1.16	-1.99	-1.43	4.30	-0.16	1.33
FIVE DAY AVERAGE		102.08	97.21	112.47	75.49	132.45	106.09	132.95
2:00 PM	LOADS	CARCASS	LOIN	BUTT	PIC	RIB	HAM	BELLY
07/22/2024	262.88	104.52	97.49	113.55	76.85	131.56	112.02	137.20
CHANGE:		2.36	-1.41	0.16	1.37	-3.02	7.60	5.01
FIVE DAY AVERAGE		101.42	97.07	113.23	75.18	132.60	104.82	130.32

HOG REPORT - PLANT DELIVERED PURCHASE JULY 23, 2024

NATIONAL NEGOTIATED PRICE

HEAD COUNT: 6,000 LOWEST PRICE: 75.00 HIGHEST PRICE: 86.00

WEIGHTED AVERAGE 84.35

CHANGE FROM PREVIOUS DAY 31 HIGHER

OTHER MARKET FORMULA (CARCASS)

HEAD COUNT: 21,978 LOWEST BASE PRICE: 57.47 HIGHEST BASE PRICE: 108.31 WEIGHTED AVERAGE PRICE: 90.49

SWINE/PORK MARKET FORMULA (CARCASS)

HEAD COUNT 147,944 LOWEST BASE PRICE: 81.29 HIGHEST BASE PRICE: 96.16 WEIGHTED AVERAGE PRICE 89.92

OTHER PURCHASE ARRANGEMENT (CARCASS)

HEAD COUNT: 61,621

LOWEST BASE PRICE: 79.77
HIGHEST BASE PRICE: 104.36
WEIGHTED AVERAGE PRICE 91.26

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HTTPS://WWW.AMS.USDA.GOV/SITES/DEFAULT/FILES/MEDIA/LMRSWINEREPORTINGHANDOUT.PDF

NATIONAL DAILY DIRECT HOG PRIOR DAY REPORT - SLAUGHTERED SWINE <u>HTTPS://www.ams.usda.gov/mnreports/ams_2511.pdf</u>
SLAUGHTER DATA - JULY 22, 2024

**PRODUCER SOLD:

HEAD COUNT 209,618
AVERAGE LIVE WEIGHT 280.00
AVERAGE CARCASS WEIGHT 210.15

PACKER SOLD:
HEAD COUNT 32,724
AVERAGE LIVE WEIGHT 282.90
AVERAGE CARCASS WEIGHT 213.23

PACKER OWNED:
HEAD COUNT 175,179
AVERAGE LIVE WEIGHT 275.24
AVERAGE CARCASS WEIGHT 210.79

DECEMBER LIVE CATTLE/DECEMBER LEAN HOG SPREAD IN CATTLE SECTION OCTOBER/DECEMBER LEAN HOG SPREAD –
DECEMBER 2024/FEBRUARY 2025 LEAN HOG SPREAD
OCTOBER LEAN HOGS –
DECEMBER 2024 LEAN HOGS -

CHARTS FROM ESIGNAL INTERACTIVE, INC.

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