ADM Investor Services, Inc.

MONDAY MORNING AUGUST 19, 2024 LIVESTOCK REPORT

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CATTLE

AUGUST 16, 2024	118,000
WEEK AGO	104,000
YEAR AGO	118,440
SATURDAY 08/17/2024	8,000 WEEK AGO 3,000, YEAR AGO 7,140
WEEK TO DATE (EST)	602,000
SAME PERIOD LAST WEEK (EST)	591,000
SAME PERIOD LAST YEAR (ACT)	616,735
2024 YEAR TO DATE	19,681,993
2023 YEAR TO DATE	20,554,101
PERCENT CHANGE YEAR TO DATE	-4.2% PRIOR WEEK -4.3%
YEAR TO DATE PER HEAD CHANGE	-872,968 PRIOR WEEK -856,899

HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/AMS_3208.PDF

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2:00 PM AUGUST 16 2024

BOXED BEEF	CHOICE	SELECT
CURRENT CUTOUT VALUES:	317.45	302.59
AUGUST 9, 2024 CUTOUT VALUES:	312.71	298.59 $4.74
CHANGE FROM PRIOR DAY:	0.51	0.56
CHOICE/SELECT SPREAD:	14.86	
TOTAL LOAD COUNT (CUTS, TRIMMINGS, GRINDS):	116	
5 DAY SIMPLE AVERAGE:	315.46	300.38

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CME BOXED BEEF INDEX ON 08/15/2024 WAS 312.27 UP 97 CENTS FROM PREVIOUS DAY

CME BOXED BEEF INDEX ON 08/08/2024 WAS 311.15

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2:00 PM AUGUST 16 2024

PRIMAL RIB	467.92	432.23
PRIMAL CHUCK	274.48	271.28
PRIMAL ROUND	282.33	280.76
PRIMAL LOIN	394.95	352.71
PRIMAL BRISKET	257.62	251.13
PRIMAL SHORT PLATE	231.42	231.42
PRIMAL FLANK	198.10	192.58

2:00 PM AUGUST 09 2024 PREVIOUS WEEK

PRIMAL RIB	454.35	426.68
PRIMAL CHUCK	271.27	265.57
PRIMAL ROUND	278.47	278.96
PRIMAL LOIN	392.38	350.59
PRIMAL BRISKET	253.37	245.25
PRIMAL SHORT PLATE	224.44	224.44
PRIMAL FLANK	194.36	191.49

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LOAD COUNT AND CUTOUT VALUE SUMMARY

DATE	CHOICE	SELECT	TRIM	GRINDS	TOTAL		
08/15	81	16	8	14	119	316.94	302.03
08/14	91	29	0	9	129	314.88	300.50
08/13	95	27	6	11	138	316.93	300.61
08/12	61	22	0	15	99	315.83	300.17
08/09	75	17	6	11	108	312.71	298.59 FRIDAY

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NATIONAL BOXED BEEF CUTS - NEGOTIATED SALES FOB PLANT BASIS NEGOTIATED SALES FOR DELIVERY WITHIN 0-21 DAY PERIOD. PRIOR DAYS SALES AFTER 1:30PM ARE INCLUDED.

AUGUST 16 2024 FINAL

CHOICE CUTS	77.28 LOADS	3,091,267 POUNDS
SELECT CUTS	21.27 LOADS	850,931 POUNDS
TRIMMINGS	3.21 LOADS	128,400 POUNDS
GROUND BEEF	13.77 LOADS	550,887 POUNDS

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USDA LIVESTOCK REPORTS

CATTLE ON FEED REPORT – AUGUST 23, 2024

COLD STORAGE REPORT - AUGUST 23, 2024

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WEEKLY FUTURES PRICE CHANGE

	08/09/2024	08/16/2024	CONTRACT HIGH
AUGUST 2024 LIVE CATTLE	184.25	182.80	192.45 9/15/2023
OCTOBER 2024 LIVE CATTLE	181.15	178.30	194.67 9/15/2023
DECEMBER 2024 LIVE CATTLE	179.60	178.12	197.47 9/15/2023
FEBRUARY 2025 LIVE CATTLE	180.05	179.12	199.57 9/20/2023
APRIL 2025 LIVE CATTLE	180.57	180.22	196.40 3/14/2024
JUNE 2025 LIVE CATTLE	174.95	174.37	188.80 3/14/2024

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AUGUST 2024 LIVE CATTLE DELIVERIES

0 DELIVERIES ON AUGUST 16, 2024

DATE 08/16/24 SETTLEMENT: $182.80
OLDEST LONG –03/11/2024 $182.05

OPEN INTEREST AS OF AUGUST 19, 2024 MORNING 3432 CONTRACTS
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LIVE CATTLE CLOSED THE WEEK OUT LOWER. AUGUST LIVE CATTLE SETTLED THE WEEK DOWN $1.45 AND OCTOBER THE MOST ACTIVELY TRADED MONTH WAS DOWN $2.85.

CASH CATTLE WERE $2.00 TO $3.00 LOWER WITH PACKERS DISCOUNTING THE PERCENTAGE OF CHOICE TO SELECT IN LOADS MOST CATTLE IN THE MIDWEST SOLD FROM $190.00 TO $191.00. THE BIGGEST PRICE DROP WERE DRESSED PRICES $296.00 TO $301.00. THE AVERAGE PRICE IN IA/MN WAS 296.54, DOWN $6.00 TO $7.00 FROM A WEEK AGO. KANSAS SOLD CATTLE 184.00-186.00 AVERAGING $185.06. TEXAS WAS AT 185.00

BOXED BEEF GAIN THROUGHOUT THE WEEK ON LIGHT MOVEMENT. CHOICE BEEF GAINED $4.74 COMPARED TO A WEEK AGO. MOVEMENT WAS LIGHT.

SLAUGHTER WAS UP 11,000 HEAD COMPARED TO A WEEK AGO, BUT COMPARED TO LAST YEAR FOR THE PERIOD, IT WAS OFF 14,735 HEAD. YEAR TO DATE SLAUGHTER IS DOWN 872,968 HEAD.

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NATIONAL WEEKLY FED CATTLE COMPREHENSIVE REPORT AUGUST 13, 2024

AS OF AUGUST 13 2024, DRESSED STEER AND HEIFER CARCASSES AVERAGED 901.4 POUNDS, UP 7.1 POUNDS FROM PREVIOUS WEEK, AND UP 36.4 POUNDS FROM A YEAR AGO. THE GRADING PERCENT AS OF 08/13/2024 WAS 83.2% COMPARED TO PREVIOUS WEEK AT 82.4%. ON AUGUST 15, 2023 CARCASSES WEIGHED 865.0 POUNDS AND GRADED WAS 81.0%.
HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/AMS_2700.PDF

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STERLING MARKETING BEEF MARGINS WEEK ENDING AUGUST 10, 2024
PACKER MARGIN ($ /HEAD ($127.37 LAST WEEK ($135.55) MONTH AGO ($92.92) YEAR AGO ($219.51)
FEEDLOT MARGINS: $246.38 LAST WEEK $313.40 MONTH AGO $368.29 YEAR AGO $444.52

Sterling Marketing uses the Comprehensive Beef Cutout Value reported by USDA. I have included a document that explains this cutout value. I looked at this value about 4 years ago and compared the beef packer margin values from my Choice-Select Adjusted value and this Comprehensive value. There was little difference. However, over the past few weeks, the difference has become significant. I believe this is because the mix of cattle slaughtered is increasingly includes higher valued cattle – i.e., Prime, Upper 2/3 Choice, and Branded Program cattle. In addition, it includes the formula-priced cattle. Using just the Choice and higher grade and Select grade to generate the cutout does not reflect this important difference in the quality of cattle which in turn is definitely a driver to the notable improvement in beef demand over the past year.

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EXPORTS WEEK

FOR WEEK ENDING AUGUST 8, 2024 AT EXPORTS WERE 28,100 MT UP 99% ON THE 4 WEEK AVERAGE

WEEK ENDING AUGUST 1, 2024	10,000 MT
WEEK ENDING JULY 25, 2024	17,700 MT
WEEK ENDING JULY 18, 2024	13,200 MT
WEEK ENDING JULY 11, 2024	15,400 MT
WEEK ENDING JULY 4, 2024	8,300 MT

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USDA NATIONAL STEER & HEIFER ESTIMATED GRADING PERCENT REPORT
HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/NW_LS196.TXT FULL REPORT

FOR WEEK ENDING: 8/03/2024

	NEBRASKA	KANSAS	TEXAS
PRIME	9.93%	8.59%	6.65%
CHOICE	75.08%	75.42%	64.20%
SELECT	11.61%	12.95%	26.22%
OTHER	3.37%	3.04%	2.93%

FOR WEEK ENDING: 7/27/2024

	NEBRASKA	KANSAS	TEXAS
PRIME	9.79%	8.39%	6.56%
CHOICE	74.99%	76.19%	64.24%
SELECT	11.45%	12.88%	26.85%
OTHER	3.76%	2.55%	2.34%

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***NATIONAL DAILY DIRECT CATTLE 08/16/2024
5 DAY ACCUMULATED WEIGHTED AVG

	WEIGHT	PRICE	HEAD
LIVE STEER:	1476	$190.29	9,781
LIVE HEIFER:	1319	$189.12	2,187
DRESSED STEER	985	$299.65	5,159
DRESSED HEIFER:	829	$299.63	505

PREVIOUS WEEK
*****NATIONAL DAILY DIRECT CATTLE 08/09/2024**
5 DAY ACCUMULATED WEIGHTED AVG

	WEIGHT	PRICE	HEAD
LIVE STEER:	1481	$192.47	42,793
LIVE HEIFER:	1345	$192.45	17,353
DRESSED STEER	940	$306.45	4,597

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USDA POSTED SUMMARY CATTLE PRICES ON 08/16/2024
STEER AND HEIFER COMBINED PRICES UNLESS NOTED

IA/MN – CASH FOB – 187.00-192.00 ON 5129 STEERSAVE PRICE 189.53
DRESSED DELIVERED – 296.00-300.00 ON 4132 HEAD AVE PRICE 296.54
LIVE DELIVERED - 190.00-192.50 ON 687 TOTAL AVE PRICE 191.79
DRESSED FOB - NO REPORTABLE TRADE

NE – CASH FOB – 190.00-191.00 ON 2,863 FOB STEERS AVE PRICE 190.16
LIVE DELIVERED - NO REPORTABLE TRADE
DRESSED DELIVERED 296.00-301.00 ON 2,777 STEERS AVE PRICE 298.56
DRESSED FOB - 300.00 ON 204 TOTAL HEAD WEIGHING 992 POUNDS

KS – CASH – 184.00-186.00 ON 1525 FOB STEERS AVE PRICE 185.08
LIVE DELIVERED - 190.00 ON 1651 TOTAL HEAD
DRESSED DELIVERED 292.00-299.00 ON 3,552 TOTAL HEAD AVE PRICE 293.41
DRESSED FOB – NO REPORTABLE TRADE

TX/OK/NM 185.00 ON 4,299 TOTAL HEAD

COLORADO - **INFORMATION NOT AVAILABLE DUE TO CONFIDENTIALITY**

FEEDER CATTLE

CME FEEDER INDEX ON 08/15/2024 WAS 246.71 UP 37 CENTS FROM PREVIOUS DAY
CME FEEDER INDEX ON 08/08/2024 WAS 249.71

AUGUST 2024 FEEDER CATTLE ON AUGUST 16, 2024 AT $242.77
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FEEDER CATTLE ENDED THE WEEK LOWER, BUT THE NEWS ISN'T ALL NEGATIVE, TRADERS ARE BULL SPREADING. AS LIVE CATTLE DROP , FEEDLOTS ARE HESITANT BUYERS. THE STRONGEST BUYERS ARE FEEDLOTS FILLING OUT PENS FROM FEEDER CATTLE THAT WERE PREVIOUSLY CONTRACTED. BY MONTH END MORE FEEDERS SHOULD BEGIN TO FILL AUCTION BARNS AS PRODUCERS BRING CATTLE

DOWN FROM THE MOUNTAINS. EXPECT TO SEE INCREASING NUMBERS OF FEEDER CATTLE COMPARED TO A YEAR AGO.

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WEEKLY PRICE CHANGE

	08/09/2024	08/16/2024
AUGUST 2024 FEEDER CATTLE	246.50	242.77
SEPTEMBER 2024 FEEDER CATTLE	241.60	239.50
OCTOBER 2024 FEEDER CATTLE	239.77	235.95
NOVEMBER 2024 FEEDER CATTLE	238.40	234.67

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OCTOBER 2024 FEEDER CATTLE -

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HOGS

USDA ESTIMATED FEDERAL HOG SLAUGHTER

AUGUST 16, 2024	464,000
WEEK AGO	445,000
YEAR AGO	473,696
SATURDAY 08/17/2024	123,000 WEEK AGO 95,000 YEAR AGO 65,115
WEEK TO DATE (EST)	2,512,000
SAME PERIOD LAST WEEK (EST)	2,383,000
SAME PERIOD LAST YEAR (ACT)	2,430,541
2024 YEAR TO DATE	80,303,432
2023 *YEAR TO DATE	79,291,752
YEAR TO DATE PERCENT CHANGE	1.3% PRIOR WEEK 1.2%
YEAR TO DATE PER HEAD CHANGE	1,011,680 PRIOR WEEK 931,322

HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/AMS_3208.PDF

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CME LEAN HOG INDEX ON 08/14/2024 WAS 90.20 UP 2 CENTS FROM PREVIOUS DAY
CME LEAN HOG INDEX ON 08/07/2024 WAS 92.80

CME PORK CUTOUT INDEX 08/15/2024 AT 99.72 UP 36 CENTS FROM PREVIOUS DAY
CME PORK CUTOUT INDEX 08/08/2024 AT 101.36

THE CME LEAN HOG INDEX IS MINUS $9.52 TO THE CME PORK INDEX 08/16/2024
THE CME LEAN HOG INDEX IS MINUS $8.56 TO THE CME PORK INDEX 08/09/2024
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WEEKLY FUTURES PRICE CHANGE

	08/09/2024	08/16/2024
AUGUST 2024 LEAN HOGS	89.80	90.10 EXPIRED 8/14/2024
OCTOBER 2024 LEAN HOGS	73.97	75.07
DECEMBER 2024 LEAN HOGS	66.30	67.22
FEBRUARY 2025 LEAN HOGS	69.87	70.97
APRIL 2025 LEAN HOGS	74.87	76.02
JUNE 2025 LEAN HOGS	87.60	88.50

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CME LEAN HOG INDEX AS OF AUGUST 15, 2024 = $90.18
AUGUST 2024 LEAN HOGS AS OF AUGUST 14, 2024 = $90.10 SETTLEMENT PRICE

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AUGUST WENT OFF THE BOARD ON AUGUST 14TH AT $90.10 AND OCTOBER WAS $14.17 UNDER IT. OCTOBER IS NOW THE LEAD MONTH AND SPECULATORS WILL DOMINATED TRADING.

HOG SLAUGHTER COMPARED TO THE SAME PERIOD A YEAR AGO IS UP 1,011,680 HOGS. GOING FORWARD THERE WILL BE MORE HOGS.

THE WEAK EXPORTS SHOW WHY THE PORK CUTOUT HAS BEEN DRIFITNG LOWER ESPECIALLY THE DROP IN HAMS. MEXICO LAST WEEK ONLY BOUGHT 3300 MT. THEY HAVE BEEN THE LARGEST BUYER OF FRESH HAMS. MAYBE LAST WEEK'S EXPORTS WERE JUST A 1 WEEK LOW BUY. BUT IF MEXICO CONTINUES TO SLOW DOWN ON EXPORTS, THE U.S. EXPORT CAKE WILL HAVE NO ICING.

ALL CASH HOG NEGOTIATED PRICES ARE BELOW $90.00.

THE 5 DAY DAILY PORK CARCASS PRICE DROPPED TO $99.69 . DURING JULY, THE CUTOUT AND HOG PRICES WERE STEADILY MOVING HIGHER. NOW IN AUGUST THEY ARE STEADILY MOVING LOWER.

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EXPORTS

WEEK ENDING AUGUST 8, 2024 NET EXPORTS WERE 20,900 MT DOWN 30% ON THE 4 WEEK AVERAGE

WEEK ENDING AUGUST 1, 2024 NET EXPORTS WERE 34,600 MT
WEEK ENDING JULY 25, 2024 NET EXPORTS WERE 31,500 MT
WEEK ENDING JULY 18, 2024 NET EXPORTS WERE 30,200 MT
WEEK ENDING JULY 11, 2024 NET EXPORTS WERE 23,700 MT

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STERLING PORK PROFIT TRACKER WEEK ENDING - AUGUST 10 2024

PACKER MARGINS $16.64 LAST WEEK $26.19 MONTH AGO $1.35 YEAR AGO $15.78

FARROW TO FINISH MARGINS $37.84 LAST WEEK $39.39 MONTH AGO $43.65 YEAR AGO $28.18

THE PRICES TO CALCULATE MARGINS ARE FROM HOGS SOLD ON NEGOTIATED PRICES AND PORK POSTED ON DAILY CARCASS. BOTH ARE A VERY SMALL AMOUNT OF ACTUAL PORK OR HOG SOLD. STERLING MARKETING CAN ONLY USE DATA PROVIDED AND PRIVATE FORMULAS AND GRIDS FOR HOGS AND PORK ARE NOT INCLUDED BECAUSE PACKERS DON'T SHARE CONTRACTED PORK PRICES AND HOG PRODUCERS SELLING ON FORMULAS AND CONTRACTS DON'T SHARE HOW PRICES ARE STRUCTURED.

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FOB PLANT - NEGOTIATED SALES

BASED ON NEGOTIATED PRICES AND VOLUME OF PORK CUTS DELIVERED WITHIN 14 DAYS AND ON AVERAGE INDUSTRY CUTTING YIELDS. CALCULATIONS FOR 215 LB. PORK CARCASS. 55-56%

LOADS PORK CUTS : 219.60

LOADS TRIM/PROCESS PORK : 35.68

2:00 PM	LOADS	CARCASS	LOIN	BUTT	PIC	RIB	HAM	BELLY
08/16/2024	255.28	98.67	95.51	107.32	77.42	126.79	91.29	138.78
CHANGE:		-1.20	-0.55	-3.84	2.37	0.85	-2.98	-2.73
FIVE DAY AVERAGE		99.69	96.96	107.96	76.93	123.85	94.31	139.17

2:00 PM	LOADS	CARCASS	LOIN	BUTT	PIC	RIB	HAM	BELLY
08/09/2024	273.10	98.66	95.96	106.00	78.13	118.79	99.81	129.84
CHANGE:		0.43	-1.20	-0.59	2.31	0.07	3.24	0.36
FIVE DAY AVER		100.49	96.89	106.64	77.67	121.69	98.64	139.39

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HOG REPORT - PLANT DELIVERED PURCHASE AUGUST 16, 2024

NATIONAL NEGOTIATED PRICE
HEAD COUNT 1,808
LOWEST PRICE: 80.00
HIGHEST PRICE: 84.75
WEIGHTED AVERAGE 83.00
CHANGE FROM PREVIOUS DAY -2.31 LOWER

OTHER MARKET FORMULA (CARCASS)
HEAD COUNT: 18,356
LOWEST BASE PRICE: 69.50
HIGHEST BASE PRICE: 105.58
WEIGHTED AVERAGE PRICE: 78.24

SWINE/PORK MARKET FORMULA (CARCASS)
HEAD COUNT 157,022
LOWEST BASE PRICE: 79.45
HIGHEST BASE PRICE: 93.20
WEIGHTED AVERAGE PRICE 88.54

OTHER PURCHASE ARRANGEMENT (CARCASS)
HEAD COUNT: 54,622
LOWEST BASE PRICE: 79.42
HIGHEST BASE PRICE: 97.34
WEIGHTED AVERAGE PRICE 87.95
HTTPS://WWW.AMS.USDA.GOV/SITES/DEFAULT/FILES/MEDIA/LMRSWINEREPORTINGHANDOUT.PDF

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NATIONAL DAILY DIRECT HOG PRIOR DAY REPORT - SLAUGHTERED SWINE
HTTPS://WWW.AMS.USDA.GOV/MNREPORTS/AMS_2511.PDF

SLAUGHTER DATA – AUGUST 15 2024

****PRODUCER SOLD:**
HEAD COUNT 239,696
AVERAGE LIVE WEIGHT 280.44
AVERAGE CARCASS WEIGHT 210.18

PACKER SOLD:
HEAD COUNT 37,288
AVERAGE LIVE WEIGHT 282.37
AVERAGE CARCASS WEIGHT 211.97

PACKER OWNED:
HEAD COUNT 171,215
AVERAGE LIVE WEIGHT 277.200
AVERAGE CARCASS WEIGHT 211.46

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DECEMBER LIVE CATTLE/DECEMBER LEAN HOG SPREAD -
OCTOBER/DECEMBER LEAN HOG SPREAD –
DECEMBER 2024/FEBRUARY 2025 LEAN HOG SPREAD –
OCTOBER 2024 LEAN HOGS –
DECEMBER 2024 LEAN HOGS –

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