



Archer Financial
Services, Inc.

Benson Quinn Commodities
A Division of Archer Financial Services, Inc.

7/25/2024

FAS/USDA Weekly Export Sales

Week Ending	<u>18-Jul</u>	<u>All-Wheat</u>	<u>HRW</u>	<u>SRW</u>	<u>HRS</u>	<u>Corn</u>	<u>Beans</u>	<u>Soymeal</u>	<u>Soyoil</u>
New Sales	MT	327,900	73,300	38,700	104,700	382,600	133,200	297,400	7,200
Cancellations	MT	(18,600)	(300)	(4,600)	(13,700)	(51,200)	(44,600)	(39,300)	(300)
Weekly Sales	MT	309,300	73,000	34,100	91,000	331,400	88,600	258,100	6,900
Estimate Range	TMT	300-625	23.6%	11.0%	29.4%	200-700	100-400	50-400	0-10
Weekly Sales	<i>mil bus</i>	11.4	2.7	1.3	3.3	13.0	3.3	284.5	<i>TST</i> 7.6 <i>Mlbs</i>
Ave Weekly Pace Needed	<i>mil bus</i>	12.0	3.8	1.5	3.6	9.7	5.8	92.7	<i>TST</i> 30.3 <i>Mlbs</i>
Total Sales to Date	<i>mil bus</i>	294.6	73.7	43.5	101.2	2,166.9	1,665.0	14,980.1	<i>TST</i> 229.8 <i>Mlbs</i>
Total Sales to Date LY	<i>mil bus</i>	190.6	38.3	51.6	62.5	1,577.0	1,939.8	13,481.9	<i>TST</i> 138.6 <i>Mlbs</i>
Sales Difference to LY	<i>mil bus</i>	103.9	35.5	(8.1)	38.7	589.9	(274.9)	1,498.2	<i>TST</i> 91.2 <i>Mlbs</i>
% Sold to LY		155%	193%	84%	162%	137%	86%	111%	166%
USDA Forecast	<i>mil bus</i>	825	240	110	260	2,225	1,700	16,000	<i>TST</i> 550 <i>Mlbs</i>
% Sold to USDA Forecast		36%	31%	40%	39%	97%	98%	94%	42%
% Sales Outstanding		69%	70%	68%	73%	14%	7%	19%	22%
Weekly Shipments	<i>mil bus</i>	10.0	5.1	3.5	0.5	47.6	13.5	204.8	<i>TST</i> 12.3 <i>Mlbs</i>
Ave Weekly Pace Needed	<i>mil bus</i>	16.6	4.9	2.2	5.3	60.0	31.3	352.1	<i>TST</i> 35.0 <i>Mlbs</i>
Total Ship to Date	<i>mil bus</i>	90.1	21.8	14.1	27.5	1,865.0	1,543.6	12,126.7	<i>TST</i> 179.9 <i>Mlbs</i>
Total Ship to Date LY	<i>mil bus</i>	61.8	14.8	16.8	17.4	1,426.9	1,841.1	11,269.0	<i>TST</i> 104.3 <i>Mlbs</i>
Ship Difference to LY		28.4	7.0	(2.7)	10.0	438.0	(297.5)	857.6	<i>TST</i> 75.7 <i>Mlbs</i>
% Shipped to LY		146%	148%	84%	157%	131%	84%	108%	173%
% Shipped to USDA Forecast		11%	9%	13%	11%	84%	91%	76%	33%
5-Year Averages		<u>All-Wheat</u>	<u>HRW</u>	<u>SRW</u>	<u>HRS</u>	<u>Corn</u>	<u>Beans</u>	<u>Soymeal</u>	<u>Soyoil</u>
Ave Total Sales to Date		277.0	91.3	45.8	80.1	2,073.2	1,979.9	12,831	1,546
Ave % Sold to USDA		33%	33%	42%	33%	97%	101%	93%	89%
Ave % Sales Outstanding		66%	57%	75%	68%	11%	11%	16%	13%
Ave Shipped to Date		92.8	38.8	11.6	25.3	1,837.9	1,765.3	10,740	1,342
Ave % Shipped to USDA		11%	14%	11%	10%	86%	90%	78%	78%