



Archer Financial
Services, Inc.

Benson Quinn Commodities
A Division of Archer Financial Services, Inc.

8/15/2024

FAS/USDA Weekly Export Sales

Week Ending	8-Aug	<u>All-Wheat</u>	<u>HRW</u>	<u>SRW</u>	<u>HRS</u>	<u>Corn</u>	<u>Beans</u>	<u>Soymeal</u>	<u>Soyoil</u>
New Sales	MT	389,500	34,100	84,500	192,500	291,500	311,700	137,000	700
Cancellations	MT	(49,500)	(1,100)	(1,500)	(1,900)	(171,100)	(90,000)	(23,300)	0
Weekly Sales	MT	340,000	33,000	83,000	190,600	120,400	221,700	113,700	700
Estimate Range	TMT	200-500	9.7%	24.4%	56.1%	300-550	100-500	50-250	0-15
Weekly Sales	<i>mil bus</i>	12.5	1.2	3.0	7.0	4.7	8.1	125.3	<i>TST</i> 0.8 <i>Mlbs</i>
Ave Weekly Pace Needed	<i>mil bus</i>	12.0	3.9	1.4	3.4	17.5	4.0	91.7	<i>TST</i> 53.7 <i>Mlbs</i>
Total Sales to Date	<i>mil bus</i>	327.7	78.7	53.0	112.9	2,197.4	1,687.9	15,266.4	<i>TST</i> 243.2 <i>Mlbs</i>
Total Sales to Date LY	<i>mil bus</i>	235.5	43.8	59.9	81.6	1,596.4	1,952.1	13,960.5	<i>TST</i> 141.1 <i>Mlbs</i>
Sales Difference to LY	<i>mil bus</i>	92.1	34.9	(6.9)	31.3	601.0	(264.2)	1,305.9	<i>TST</i> 102.1 <i>Mlbs</i>
% Sold to LY		139%	180%	88%	138%	138%	86%	109%	172%
USDA Forecast	<i>mil bus</i>	825	240	110	255	2,250	1,700	16,000	<i>TST</i> 650 <i>Mlbs</i>
% Sold to USDA Forecast		40%	33%	48%	44%	98%	99%	95%	37%
% Sales Outstanding		56%	58%	56%	59%	9%	6%	16%	17%
Weekly Shipments	<i>mil bus</i>	18.4	4.7	3.4	6.5	40.7	15.8	190.9	<i>TST</i> 2.5 <i>Mlbs</i>
Ave Weekly Pace Needed	<i>mil bus</i>	16.5	5.0	2.1	5.0	84.1	58.9	390.9	<i>TST</i> 59.0 <i>Mlbs</i>
Total Ship to Date	<i>mil bus</i>	143.5	33.1	23.2	46.6	1,997.7	1,582.1	12,872.9	<i>TST</i> 203.0 <i>Mlbs</i>
Total Ship to Date LY	<i>mil bus</i>	107.8	19.7	33.9	32.7	1,487.9	1,874.3	11,958.7	<i>TST</i> 118.9 <i>Mlbs</i>
Ship Difference to LY		35.7	13.4	(10.8)	13.9	509.8	(292.1)	914.1	<i>TST</i> 84.1 <i>Mlbs</i>
% Shipped to LY		133%	168%	68%	142%	134%	84%	108%	171%
% Shipped to USDA Forecast		17%	14%	21%	18%	89%	93%	80%	31%
5-Year Averages		<u>All-Wheat</u>	<u>HRW</u>	<u>SRW</u>	<u>HRS</u>	<u>Corn</u>	<u>Beans</u>	<u>Soymeal</u>	<u>Soyoil</u>
Ave Total Sales to Date		323.6	106.0	51.5	95.1	2,088.6	1,990.8	13,268	1,581
Ave % Sold to USDA		38%	38%	48%	39%	97%	101%	96%	91%
Ave % Sales Outstanding		56%	47%	57%	60%	7%	8%	14%	11%
Ave Shipped to Date		143.2	56.3	22.2	38.5	1,940.6	1,829.5	11,440	1,401
Ave % Shipped to USDA		17%	20%	21%	16%	90%	93%	83%	81%