



# ADM INVESTOR SERVICES SINGAPORE



# WHO WE ARE



## ABOUT ADM

ADM unlocks the power of nature to enrich the quality of life. We're a premier global human and animal nutrition company, delivering solutions today with an eye to the future. We're blazing new trails in health and well-being as our scientists develop ground-breaking products to support healthier living. We're a cutting-edge innovator leading the way to a new future of plant-based consumer and industrial solutions to replace petroleum-based products. We're an unmatched agricultural supply chain manager and processor, providing food security by connecting local needs with global capabilities. And we're a leader in sustainability, scaling across entire value chains to help decarbonize our industry and safeguard our planet.

From the seed of the idea to the outcome of the solution, we give customers an edge in solving the nutritional and sustainability challenges of today and tomorrow.

Founded in 1902 and headquartered in Chicago, Illinois, ADM connects crops to markets on six continents. Our breadth, depth, insights, facilities and logistical expertise give us unparalleled capabilities to meet needs for food, beverages, health and wellness and more.

ADM is recognized as one of the "World's Most Admired Companies" by Fortune magazine for more than a dozen years. We continue to be recognized around the globe for innovation, sustainability and exemplary executive leadership.

## ABOUT ADMIS SINGAPORE

For more than 50 years, ADM Investor Services (ADMIS) has been a leader in the futures industry providing comprehensive brokerage services to institutional, commercial and retail clients. Headquartered in Chicago, Illinois, ADMIS is a registered Futures Commission Merchant supported by a network of affiliated brokers and sister companies across the United States and around the globe. ADMIS Singapore is a wholly-owned subsidiary of ADM.

An Asian branch of the group, ADMIS Singapore is a capital market license holder regulated by the Monetary Authority of Singapore (MAS). An award-winning brokerage house with a strong reputation for providing unparalleled customer service, we are consistently maintaining our status as a leader in the futures industry. The timeless creed which sums up the spirit of the people at ADMIS Singapore is the commitment to put clients' needs as our priority.

We provide a great range of services which includes clearing and execution of trades, insightful market analysis, as well as the ability to do physical delivery for a variety of products. In addition, we have numerous partnerships with banks to execute tripartite agreements (TPAs).

Our portfolio of clients includes commercial traders, institutions, and hedge funds. Even with memberships in most global exchanges, we are consistently striving to broaden our scope of exchanges and products for our clients to gain access to. We are an Overseas Intermediary, offering access to exchanges in China such as INE, DCE and ZCE.

# WHY ADMIS SINGAPORE



## NO PROPRIETARY TRADING

We focus only on serving our clients and avoid conflicts of interest.



## 24 HOUR DEALING DESK

Our Singapore-based dealing desk is always one call away for our clients to execute their trades.



## REGULATED BY MAS

We support regulations regarding segregation and protections of client funds.



## GLOBAL ACCESS

We have direct clearing memberships across major exchanges around the world.



## TRIPARTITE AGREEMENTS

We have numerous partnerships with banks for TPAs, helping our clients manage their margin requirements.



## STRATEGIC LOCATION

Our office is located in the heart of Asia-Pacific, offering timezone synergy and access to major Asian markets.

### Vision

Build premier relationships, act with integrity, exceed expectations

### Mission

ADM Investor Services provides world-class customer focused risk management, clearing and trade execution services across global markets

Financial Strength

Innovation & Talent

Reliability

Collaboration

Thought Leadership & Industry Expertise

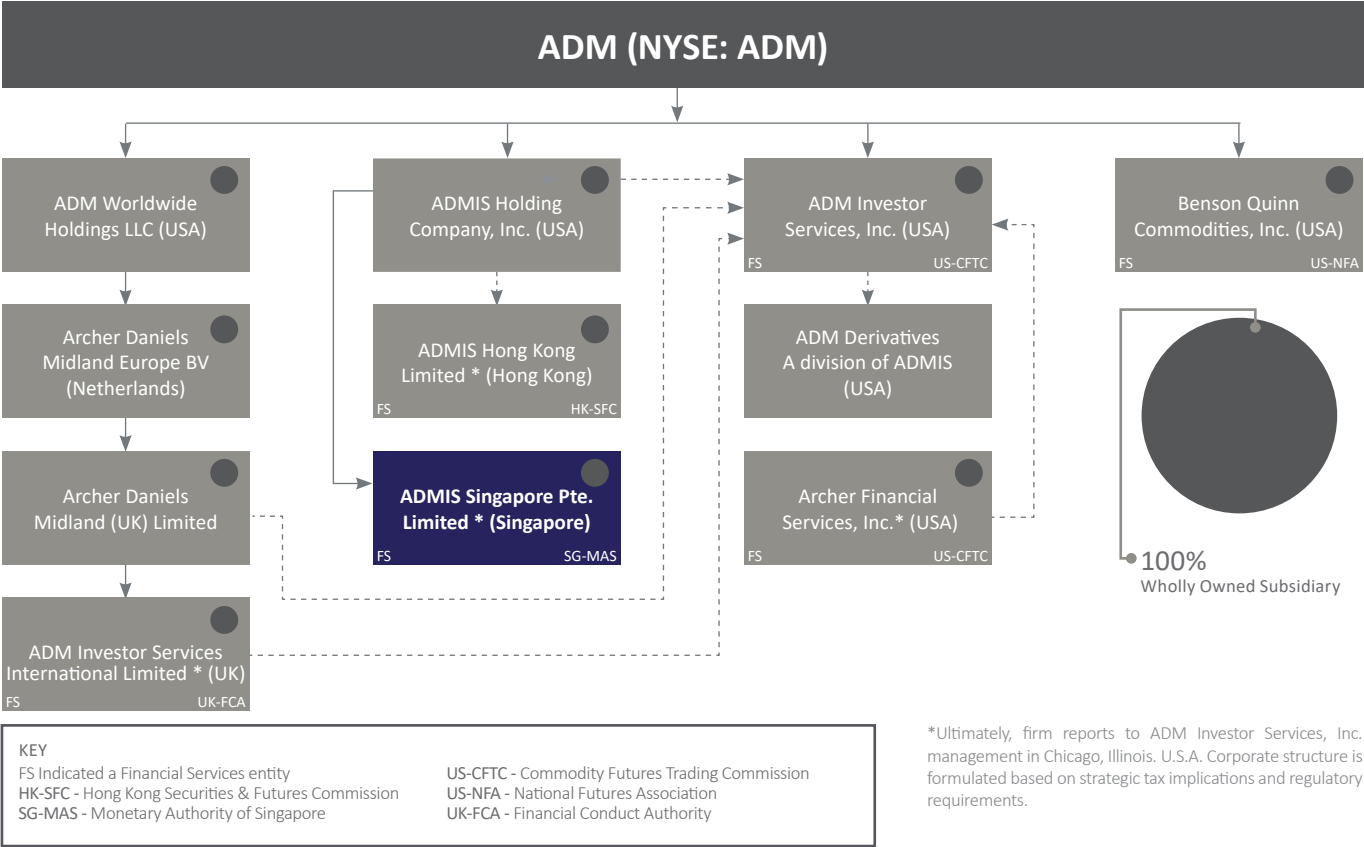
### Core Strategic Capabilities

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# ADM GLOBAL CORPORATE STRUCTURE



## GLOBAL PRESENCE



# EXCHANGE COVERAGE

## NORTH AMERICA

### CLEARING MEMBERSHIPS

CME GROUP INC:

- CHICAGO MERCANTILE EXCHANGE (CME/IMM)
- CHICAGO BOARD OF TRADE (CBOT)
- NEW YORK MERCANTILE EXCHANGE (NYMEX)
- THE COMMODITY EXCHANGE (COMEX)

MINNEAPOLIS GRAIN EXCHANGE (MGE)

CBOE FUTURES EXCHANGE (CBOE)

ICE FUTURES US (CSCE/NYBOT)

## EUROPE, MIDDLE EAST & AFRICA

### CLEARING MEMBERSHIPS

ICE FUTURES EUROPE

ICE ENDEX

ICE FUTURES ABU DHABI (IFAD)

DUBAI MERCANTILE EXCHANGE (DME)

EUROPEAN ENERGY EXCHANGE (EEX)

LONDON METAL EXCHANGE (LME)

EUREX EXCHANGE (EX)

### MARKET ACCESS

ITALIAN DERIVATIVE MARKET (IDEM)

NASDAQ NORDIC (OMX)

SOUTH AFRICAN FUTURES EXCHANGE (SAFEX)

DUBAI GOLD AND COMMODITIES EXCHANGE (DGCX)

## ASIA PACIFIC

### CLEARING MEMBERSHIPS

SINGAPORE EXCHANGE (SGX)

### MARKET ACCESS

DALIAN COMMODITY EXCHANGE (DCE)

ZHENGZHOU COMMODITY EXCHANGE (ZCE)

SHANGHAI INTERNATIONAL ENERGY EXCHANGE (INE)

BURSA MALAYSIA DERIVATIVES (BMD)

JAPAN EXCHANGE GROUP (JPX: OSE/TOCOM)

HONG KONG FUTURES EXCHANGE (HKEX)

SYDNEY FUTURES EXCHANGE (SFE)





# 24H DEALING DESK

## AROUND THE CLOCK SERVICE

Our around the clock dealing desk is based in Singapore and combines decades of broking experience with diverse products and an innovative approach. We offer 24 hour professional execution for all applicable products covered by our comprehensive exchange memberships and market access.

Orders can be placed over email or telephone for a seamless trading experience. Our clients can also access real time pricing as part of our voice execution services.

## PRIMARY OR SECONDARY EXECUTION

With extensive capabilities and professional services, our 24 hour dealing desk can serve either as our clients' primary method of trade execution or as a reliable alternative and backup to self execution via a myriad range of electronic trading platforms.

Our experienced dealing desk is familiar with various trading strategies for both major and niche products. We serve a diverse clientele, ranging from institutions and funds to commercial traders active within our offered markets.

# AGRICULTURAL PRODUCTS

## GRAINS

Our professional dealing desk offers full client services with 24 hour access to markets. We have an international reach, with customers and offices located across the globe and our own in-house market strategists and researchers provide in-depth market research and analysis.

We handle the execution and clearing for all global grains and oilseed derivatives and can assist with hedging solutions to their associated products including:

- |            |                    |
|------------|--------------------|
| » Freight  | » Coal             |
| » Biofuels | » Fertiliser       |
| » Energy   | » Foreign Exchange |

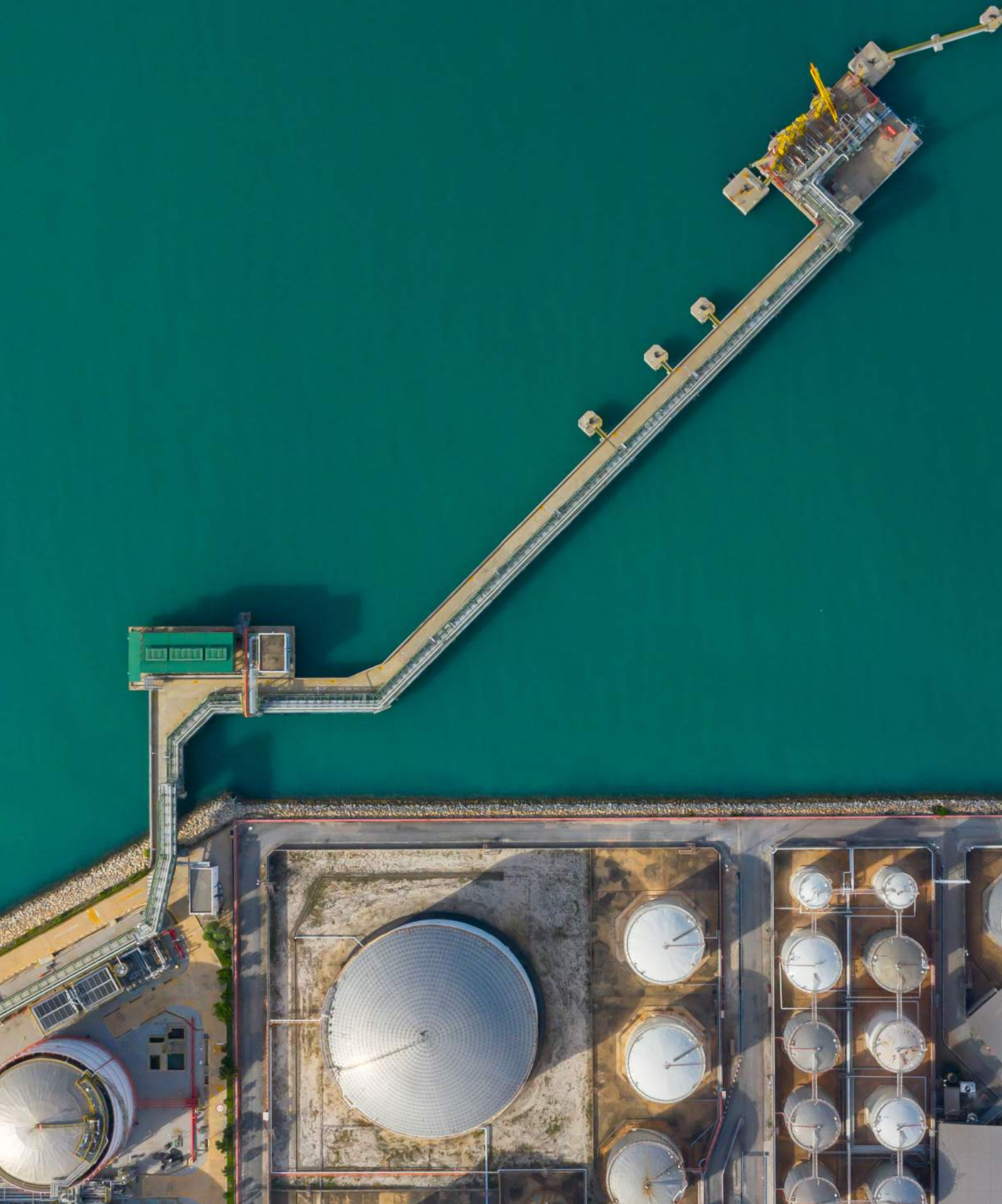
## SUGAR, COFFEE & COCOA

We provide quick and efficient execution of orders, including arbitrage between the New York and London markets. This is facilitated by our well-established clearing capabilities across both sides of the Atlantic. We have a large customer base of producers, trade houses, end-destination and funds, which allows us to see very good order flow.

We are also very experienced in making or taking physical delivery on behalf of clients. We produce regular market commentary, offering our unique insights on the latest industry news.

## DAIRY

ADMIS Singapore is also active in the Dairy markets, with the ability to clear the full suite of products available from EEX, Euronext, SGX-NZX and CME. We are the premier clearing broker for SGX-NZX Dairy contracts across dairy ingredients including Whole Milk Powder (WMP), Skim Milk Powder (SMP), Butter (BTR) and Anhydrous Milk Fat (AMF) as well as liquid NZ Milk Price (MKP) contracts.



# ENERGY & PETROCHEMICALS

## ENERGY

With over 50 years of collective experience in global energy markets, we are one of the major clearers for energy products. As well as being members of the ICE, CME and DME, we have access to all other energy-related exchanges and key markets. Our experienced front and back office teams are ready and able to assist all customers with their energy product trading, clearing, and physical delivery needs.

We have specialised traditional voice and electronic broking desks that cover both futures and ICE OTC cleared products for the energy industry. We also offer customers a varied selection of Independent Service Vendors (ISVs) to meet their specific needs.

As an Overseas Intermediary for Chinese onshore exchanges, we facilitate the trading of the internationalized China energy futures for unparalleled geographical arbitrage opportunities.

With new developments in the energy markets, we continually keep our clients up to date and list new exchange products cleared on ICE, CME, INE and other exchanges. We also offer access to carbon markets as an opportunity to participate in the clean energy transition.

## PETROCHEMICALS

Our experienced team understand petrochemicals' key role within the downstream supply chain, offering access to both major and niche products for our diverse clientele of both producers and end users.

Recognised by SGX as a Top Petrochemical Clearing Member, we are well established in the Asia-Pacific region and also offer access to Zhengzhou Commodity Exchange's Purified Terephthalic Acid (PTA) Futures Contract.

Our extensive clearing services and dedicated support team ensures that trades are cleared smoothly and promptly around the clock.

# FREIGHT

## FORWARD FREIGHT AGREEMENTS

In an increasingly volatile world, freight risk has become a key exposure to be managed within global supply chains. Forward Freight Agreements (FFAs) are derivatives that give companies, operating across key shipping routes around the world, the capability to manage this freight risk.

As a direct clearing member of SGX, EEX, CME and ICE, we have an extensive selection of the Baltic Exchange's premier freight derivatives in our suite of products. We are established and professional in clearing FFAs. Our clients include commodity traders using tankers, dry bulk and container ships to transport their cargoes, market makers, as well as shipping companies.

## STRATEGIC ACCESS

Given our office location in Singapore, a key shipping hub in its own right, we offer strategic access to the wider Asia-Pacific region, home to 9 out of 10 of the world's largest shipping hubs. LNG and LPG shipping contracts are also offered as the industry continues to evolve and diversify.



# METALS

## PRECIOUS METALS

We offer premier access to the precious metals markets as a clearing member of CME Group's COMEX, with a diverse suite of product offerings for institutions, funds and commercial traders seeking exposure to gold, silver, platinum and palladium. We are able to facilitate physical delivery of precious metals to COMEX-approved depositories through our experienced delivery team.

We also offer market access to HKEX and OSE's precious metals futures, facilitating global hedging and arbitrage opportunities.

## FERROUS & BASE METALS

Our comprehensive ferrous and base metals offerings is facilitated by our memberships in CME, ICE, LME and SGX, as well as our strategic market access to the key Dalian Commodity Exchange Iron Ore futures. This allows our clients within numerous key metals supply chains and industries to access a truly global metals market and capitalize on trading, hedging and arbitrage opportunities.

As a Category 2 Associate Broker Clearing Member (ABCM) of LME, our experienced team of professionals cover all aspects of the LME market, including execution of both outright and carry trades.

With the launch of EV and battery metals contracts by major exchanges catalysed by transitions in automobile and energy industries, we offer market access to our clients looking for a professional clearer for their risk management needs within these sectors.

# FINANCIAL DERIVATIVES

## EQUITY INDICES

We offer a wide range of index derivatives across major equity markets as a direct clearing member of CME, ICE, SGX and other exchanges. Our clearing services are tailored to meet stringent requirements; offering customised recaps, account statements, give up/allocation business and straight through processing.

Clients are able to execute orders electronically via one of the many platforms supported. The majority of these platforms also offer API connectivity, which allows for custom built systems and algorithmic programmes to connect seamlessly for market data and order routing.

We pride ourselves on our personal, discreet and professional service. Both direct market access technologies and voice execution through our 24 hour dealing desk are supported for a seamless trading experience.

## FIXED INCOME

With our focus on corporate and institutional clients, as well as our established expertise in the fixed income markets, we are able to combine professional service with an extensive suite of derivatives for government bonds, interest rate swaps and more.

## FOREIGN EXCHANGE

With so much financial uncertainty on the global horizon, it has never been more important to hedge your foreign exchange exposure. We bring a vast array of market access and derivative products, for our clients looking to hedge their FX exposures across all major world currencies via futures. Our rich suite of SGX and CME FX derivatives help our clients manage their regional FX risks in a convenient and efficient manner.





# CLEARING & SETTLEMENTS

## SAME TIMEZONE

Our operations team is based in Singapore, a key trading hub in the Asia-Pacific region, with professional and approachable staff available within Asian hours. We offer industry-leading service and expertise, prioritising our clients' issues and queries to ensure a smooth and seamless trading experience.

## GLOBAL SYSTEMS, PERSONALISED SERVICES

We use a global and centralized backoffice system which supports automated and efficient clearing and settlements. Statements are provided on a daily and monthly basis to customizable email recipients. Our keen focus on the derivatives space builds a vigorous capability to quickly address clients' needs.

With a strong team of dedicated personnel, we are able to facilitate clearing and straight through processing requirements by providing both omnibus and screen-based trading support. We support platforms that offer API connectivity, ideal for both market makers and algorithmic traders. We are also able to offer execution-only (give up) services for our non-clearing clients.

Our experienced team is familiar with settlement via physical delivery for applicable products.

## LISTED & OTC EXCHANGE-CLEARED DERIVATIVES

We are dedicated to supporting professional platforms that meet our clients' rigorous trading requirements for both listed and OTC exchange-cleared derivatives.

Direct Market Access (DMA) Platforms include:

- |                        |                     |
|------------------------|---------------------|
| » Trading Technologies | » CME Globex/Direct |
| » CQG                  | » WebICE            |

OTC Exchange-Cleared Platforms include:

- |                       |                        |
|-----------------------|------------------------|
| » ICE Clear Europe/US | » CME Clearport/Direct |
| » SGX TitanOTC        | » EEX Touchpoint       |

# TRIPARTITE AGREEMENTS



## WHAT ARE TRIPARTITE AGREEMENTS?

Margin requirements are subject to market volatility and may result in higher capital requirements. Additionally, a bank which provides credit facilities for physical trades may request that our clients hedge their exposure to commodity price movements through listed derivatives.

As a form of security arrangement, we offer tripartite agreements (TPAs), named as such due to it being a security agreement between three parties: our client, the bank, and ourselves.

Our client, operating one or more regular account(s), opens a separate TPA account, which is solely for dealing with derivatives financed by the bank. The bank provides credit facilities for the financing of the Initial Margin and Variable Margin of the TPA account, thus freeing up the client's capital.

Under the terms of the TPA, the bank can either require pre-approval of trades to be transferred from the regular to the TPA account and/or provide a pre-approved list of allowable derivatives to be covered by the scope of the TPA. This allows the bank to have visibility over the paper hedges of our clients' physical trades, as the bank provides credit facilities for these trades.

We have relationships with major commodity banks and we are always seeking new TPA partners. Please contact us for bespoke solutions to your hedging requirements.

# OUR ACCOLADES



## GLOBAL INVESTOR Asia Capital Markets Awards

Commodities Broker of the Year  
2018, 2019

Non-bank Broker of the Year  
2017



## SINGAPORE EXCHANGE SGX Commodities Awards

Top Petrochemicals Clearing Member  
2020, 2021, 2022

# CONTACT INFORMATION

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